# ANDOVER NEWS

Published Weekly
BY THE NEWS PRINTING HOUSE
Claire C. Backus, Editor

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OUR KEYNOTE:
"If There Is Not A Way, Cut A Way"

ANDOVER, N. Y., ..... SEPT. 2, 1938

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## Andover's Water System

THE village board announced a special election in last week's News, relative to the fixing of our water system.

Now, to stop and give this water question a little serious thought and you will quickly see, after looking at it from all angles, that our water system is the most important factor in our entire economic set-up. Health, safety and pleasure are the three major things in this world of ours and pure, clean water is an element which goes a long way toward the advancement of all three. Just stop and give this matter a little serious thought and you will readily see that the best water obtainable is a necessity, at any cost.

The village board has given this water situation hours of study and has employed recognized engineers to carefully go over the entire setup, to find out just what could be done to give us the best possible water supply both as to quality and quantity, and after deliberations have decided to put before the voters of Andover what the engineers deem the best possible solution of Andover's water troubles.

The resolution adopted by the village board and published in last week's News would fix up the springs with new spring boxes, lead lines, etc., and add to our equipment an up-to-the-minute filtration system at a total cost of some $22,000.00 of which a P.W.A. grant is available for $10,000.00. The village would issue bonds for $8,000.00 and pay the balance out of funds now on hand.

This may look at first like a lot of money, but when you break it down to the taxpayers, it would cost a cent to any taxpayer. The $8,000 which will be bonded on bonds has been arranged in such a manner that the income now available from the water rents in this village will entirely pay off these bonds and their accrued interest without raising the water charge or getting any money from any other source.

It looks to us like a good solid business proposition. As we understand it, people can't be assured of pure water in absolutely no additional cost. Our water rates are the lowest in the state. We don't think anyone begrudges paying a little more for water if it means better service.

## Learning From Mistakes

A CERTAIN ... once said the matter of making a mistake, and claiming oneself not to make one, that he said was the biggest mistake of all.

He said he learned not to allow any mistake to break him down in despair so that he would be handicapped in carrying on. It reminded him of what Henry Ford once said about mistakes. Ford remarked that he never made a mistake, because any wrong thing he had done was the only way he could learn not to do it.

In other words, then, a mistake can be simply a part of one's education. But, no doubt, making the same mistake over and over again is a real mistake.

Why do styles change? Well people don't buy new ones if nothing happened to make the old ones look queer.

There is almost always a tie between father and son and the son usually wears it.

The measure of a man's real character is what he would do if he knew he would never be found out.

If they can do it to watches, why not make ladies' gloves so they will glow in the dark under a seat at the movies?

## Learning to Live

FOLLOWING the Labor Day vacation which closes practically all the summer resorts, families are in their respective homes and children are hustling for school clothes and with books under their arm trudge towards the beckoning call of the school bell.

"What do I want an education for?" asked the sixteen-year-old boy of his principal. "An education doesn't mean a job any longer."

Since 1890, when the amazing growth of public secondary education started, millions of people have believed that the purpose of education was to enable one to make a better living. The ideal of learning how to live was submerged in the tide of materialistic acquisition.

A generation ago, about a third of the young people of high school age attended school; today more than two-thirds are in school. These figures are for the nation as a whole. The figures are much higher for East, Middle West, and Northwest. It is probable that in the not distant future practically all young people of secondary school age will be in attendance.

Whatever may be the courses of study in the elementary, secondary and higher schools of this country, says Dr. Harold G. Campbell of the schools of New York City, the most important element in the curriculum is the training for citizenship, which includes teaching the value of human liberty, freedom of thought, freedom of expression and freedom of action within only those limits prescribed by respect for the rights of our fellows.

## Is Business Slow?

THE great "national retail demonstration" under which stores of all types are expected to join in a country wide advertising effort to build customer confidence in the future and make consumers more aware of the social and economic importance of retail stores in the nation and community, will be staged during the week beginning September 19.

For one week, America's stores will be on parade. Each in its own way will show to the public their assortments of Fall merchandise.

In keeping with advertising programs, stores will stress to their customers how they are prepared to serve the public in the new forward movement of business.

Now is the time to help create business. Strange as it may seem, most firms are inclined to go after more business when we have plenty of business. Few of us have planned that the time for us to prod ourselves is when business is slow. Or, in other words, when we have little or no business.

We find it true, however, that the merchant does not want to buy ads telling their business is slow. He wants to wait until it picks up. If advertising does what it supposed to do, create business, then the best time to advertise is when things are slow.

The question of cost, of course, enters into it. The merchant let up but goes after it ... when business is good.

But come time adversity, when things are good but of a sudden get slow, the first thing the dopey merchant does is to cut off his advertising. It is hard to convince them this is a mistake. Yet if they would stop to realize that cutting off advertising is to stop inviting the public to trade with them, they would realize that the best time to advertise is when business is slow.

New ideas; new things; new merchandise; new features; new stunts; new prices and other inducements should be used to create business when it is slow.

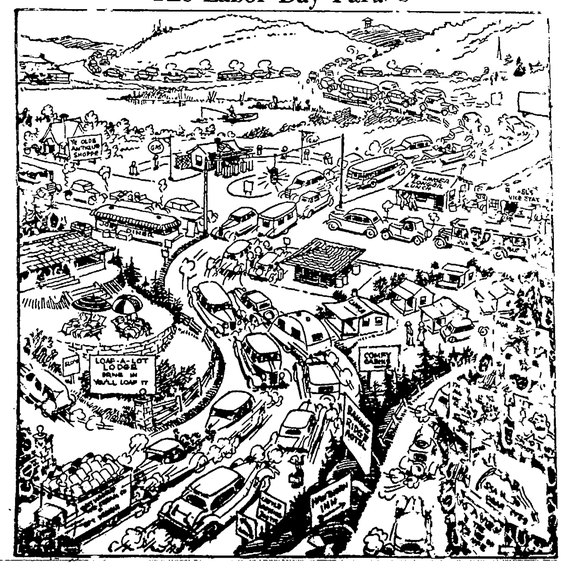
The weather man says it isn't going to be a cold winter; but that the weather man doesn't know ... about it.

In money matters, the man who is ruled by his emotions instead of his reason is soon broke.

"Traffic cops of New York are to be taught public speaking." For some time the public has been fed up on the usual one line speech: "Where do you think you're going?"

Then there was the Spaniard who became a veteran of Foreign Wars without leaving town.

## The Labor Day Parade




## Andover Defeats Friendship Sunday 11 to 3

### Tied With Scio for Play-Off Series With Canaseraga, Andover and Scio to Play Sunday.

Andover won from Friendship at that place Sunday by a score of 11 to 3, while Scio lost to Canaseraga 3 to 4, thus placing Andover and Scio tied for the play-off position. The play-off game between these

While arrangements were not entirely completed regarding the play-off game between Andover and Scio, it is expected that the game will be played here this Sunday. The winner of Sunday's game will play a three-out-of-five series with Canaseraga.

Following is the box score of last Sunday's game:

| Andover | ab | r | h | po | a |
|---|---|---|---|---|---|
| Clair, 3rd | 5 | 2 | 3 | 3 | 3 |
| Hunt, p | 5 | 3 | 2 | 0 | 1 |
| Green, lf | 5 | 0 | 1 | 1 | 0 |
| McAndrew, ss | 5 | 1 | 1 | 2 | 3 |
| Lehman, 2nd | 4 | 1 | 2 | 3 | 1 |
| B. Joyce, c | 5 | 1 | 1 | 5 | 0 |
| Regan, rf | 3 | 0 | 1 | 0 | 0 |
| D. Joyce, 1st | 5 | 1 | 0 | 11 | 0 |
| B. Scott, cf | 4 | 2 | 0 | 2 | 0 |
| Andrus, rf | 2 | 0 | 1 | 0 | 0 |
| Totals | 43 | 11 | 11 | 27 | 8 |

| Friendship | ab | r | h | po | a |
|---|---|---|---|---|---|
| Sisson, ss | 4 | 0 | 0 | 1 | 2 |
| Newton, cf | 4 | 0 | 0 | 1 | 0 |
| Neary, 2nd | 4 | 1 | 1 | 2 | 2 |
| Goff, c | 4 | 1 | 0 | 9 | 0 |
| Wilbur, 3rd | 4 | 1 | 0 | 4 | 4 |
| Rosell, p | 4 | 0 | 2 | 1 | 1 |
| Tuttle, lf | 4 | 0 | 0 | 2 | 0 |
| White, 1st | 4 | 0 | 0 | 7 | 1 |
| Landon, rf | 1 | 0 | 1 | 0 | 0 |
| Youngs, rf | 2 | 0 | 0 | 0 | 0 |
| Totals | 35 | 3 | 4 | 27 | 10 |

Score by innings:

| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Andover | 120 | 000 | 206 | 11 | 12 | 2 |
| Friendship | 000 | 201 | 000 | 3 | 4 | 4 |

Summary: Errors, Clair 2, White 2, Wilbur, Youngs; two base hit, Rosell; Neary; sacrifice hit, Lehman; stolen bases, Andover 10, Friendship 2; struck out, by Hunt 5, by Rosell 7; base on balls off Hunt 1, off Rosell 3; hit by pitcher, ... Time, 1:45. Umpires, ... and ... Scorer, ... Coach.


LARGEST CASH PRIZES EVER OFFERED IN NEW YORK STATE

FOR Dogs • Poultry • Horses • Sheep
Cattle • Goats • Swine • Pigeons
Rabbits • Cavies

Dairy Products • Fruits • Flowers
Farm Products

Domestic Arts • Boys and Girls 4-H Judging Contests

The Greatest Industrial Exhibit ever held at the Fair

GRAND CIRCUIT MEET

Harness Races Running Races
Empire State Horse Show
National Championship 100 Mile Auto Race
Rip-roaring Rodeo
Free Fireworks Every Night
"Lucky" Teter and His 28 Daredevils
Risking their lives before your eyes

EDWIN FRANKO GOLDMAN AND HIS BAND

Homer Rodeheaver and Massed Choir of 1,000 Voices
Finals of Arthur Murray State-wide Dancing Contest
Dancing to the Music of
TOMMY DORSEY
GUY LOMBARDO
PAUL WHITEMAN

MILE A MINUTE EXCITEMENT! BIGGER AND BETTER THAN EVER!

2 Weeks
August 29 to September 10
NEW YORK
STATE FAIR
SYRACUSE


## Turning Back the Pages of Andover History

TAKEN FROM THE FILES OF THE ANDOVER NEWS

### FORTY YEARS AGO

AUGUST 31, 1898

Mosher & Greene, Editor & Publisher

Mr. and Mrs. Frank Wilkinson have moved from Clarksville to Andover and are occupying Mrs. Mourhess' house on Center street.

Oil reached the dollar mark on Monday, Aug. 22.

G. W. Wescott is building a new house on Barney street.

John E. Cannon will represent Andover as juror in the September term of court.

T. K. Regan is working at Sheridan for a few days.

Frank Burrows is visiting friends in Harrison Valley.

Miss Mary O'Donnell returned to her home in Pittsburg, Pa., this morning after passing some time as guest of Andover friends and relatives.

Miss Emily Barney is spending a week at the house party given by Mrs. Hamilton Ward of Belmont, at their summer home in Waterloo.

Mr. and Mrs. E. F. Stearns and Mr. and Mrs. G. B. Proper attended an Eastern Star picnic at Wellsville last Wednesday.

Arling R. Baker left Monday for North Bingham and from there he will go to Mansfield, Pa., where he will attend Mansfield normal school this year.

A new farm hand from the city was told one wintry morning in the small hours to harness the mule. In the dark he tackled one of the cows instead of the mule. The farmer shouted from the house: "Say, what are you doing? What's keeping you so long?"

"I ain't got the collar over the mule's head," shouted back the farm hand; "his ears are frozen."

### THIRTY YEARS AGO

SEPT. 4, 1908

J. Harvey Backus, Owner & Editor

**Elmer A. Cottrell**

Elmer A. Cottrell died at his home south of Andover village, Aug. 15, 1841. Feb. 25, 1871 he married Miss Amelia Clark of Andover who survives with a host of friends.

**Cummings—Richardson**

Miss Celia Richardson and George W. Cummings were married at the M. E. parsonage in Wellsville, Saturday afternoon, August 29. They are at home in the Robinson house on Main street.

Edward Greenan and Ira Kemp will represent Andover as trial jurors at the September term of court.

Myron, Frank and Leon Bloss were called to Whitesville yesterday by the serious illness of their mother, Mrs. H. P. Bloss.

Mrs. P. M. Swink fo Ulysses, Pa., is the guest of Andover relatives and friends.

Prof. E. D. Hardy returned to Elmira Saturday, after spending the summer in Andover.

Mr. and Mrs. F. W. Burrows left Saturday for Friendship to join a party of friends in an auto trip to Buffalo and Chautauqua.

Mrs. G. W. Probaser of Flemington, N. J., is the guest of her many Andover friends.


666 relieves COLDS, Fever and Headaches due to Colds
Liquid, Tablets, Salve, Nose Drops
Ivy "Rub-Me-Tism" Liniment


## NOTICE

The Empire Gas and Fuel Company, Limited, of Wellsville, New York, on August 9, 1938, filed with the Public Service Commission at Albany, New York, the following revised rate schedules, to be effective October 1, 1938:

### Service Classification No. 5

| | Gross Rate Per MCF | Discount Per MCF | Net Rate Per MCF |
|---|---|---|---|
| First 3,000 cubic feet per month | $.70 | $.05 | $.65 |
| Next 47,000 cubic feet per month | .47 | .02 | .45 |
| Over 50,000 cubic feet per month | .41 | .01 | .40 |
| Minimum Monthly Bill | .70 | .05 | .65 |

SPECIAL PROVISION:

This service classification expires on September 30, 1940.

### Service Classification No. 6

| | Gross Rate Per MCF | Discount Per MCF | Net Rate Per MCF |
|---|---|---|---|
| First 3,000 cubic feet per month | $.70 | $.05 | $.65 |
| Next 47,000 cubic feet per month | .47 | .02 | .45 |
| Next 50,000 cubic feet per month | .41 | .01 | .40 |
| Over 100,000 cubic feet per month | .30 | None | .30 |
| Minimum charge per meter per year | $200.00 | None | $200.00 |

SPECIAL PROVISION:

This service classification expires on September 30, 1940. Available for commercial and industrial fuel, lighting and power, for twelve months or longer continuous service at one location, subject to prior use of available gas by domestic consumers.


FOR Laundering
Dry Cleaning
Rug Cleaning
Hat Cleaning and Blocking
Consult

The Modern Laundry and Dry Cleaning Co.

The largest and most complete equipped plant in Southwestern N. Y.
Wellsville, N. Y. Phone 518
WE ARE IN ANDOVER MONDAY AND THURSDAY
Leave Orders at The Folsing Store




## Dale Carnegie 5-Minute Biographies

*Author of "How to Win Friends and Influence People."*

### F. W. WOOLWORTH

### Woolworth's Boss Paid Him No Salary Because He Was So Dumb

Frank W. Woolworth was a poor boy. He lived on a farm up near Watertown, N. Y., and he was so hard up that he had to go barefooted six months out of the year. He didn't have enough money to buy even an overcoat to keep himself warm during the bitter cold winters.

That poverty did big things for him. It aroused his ambition and filled him with a flaming desire to get ahead. He hated the farm and determined to be a storekeeper; so when he was 21 years of age, he hitched the old mare to a sleigh, drove into Carthage, N. Y., and applied for a job in every store in town. But nobody would hire him. He was too green, too gawky and bashfully. He didn't know enough even to get a haircut and to wear a white collar and tie.

Finally, he found a railway station agent who was running a sort of a store on the side. This station agent had a stock of groceries in a freight shed and Frank Woolworth worked for him for nothing just in order to get experience.

Later on he got a job working for a dry goods store. Altho he was 21 years of age, his employers didn't think he had enough sense to wait on customers, so they made him sweep out the store, mark goods and deliver packages.

Later on he got a job in another store at Watertown where he was given a counter with a couple of pillows on it so he could stand on them and reach over the counter. The place paid him $2.50 a week. He worked there 3 years and received not a single raise. His employers thought he was no good, so they finally threatened to fire him. Frank Woolworth was a whipped man. Realizing he could never make good, he went back to the farm, suffered a nervous breakdown, and for a whole year couldn't do a stroke of work.

Think of it! This man who was destined to become the greatest retail merchant on earth, was so discouraged now that he abandoned all thought of trying to get ahead in business, and started raising chickens.

Then, one day, to his great surprise, one of his former employers sent for him and offered him a job. It was a bitter cold day in March, over 60 years ago. The ground was covered with three feet of snow. Woolworth's father was taking some potatoes to market that day and so Frank crawled up on the sled and sat on a sack of potatoes and rode into Watertown, to start a career that was to bring him wealth and power far beyond his most fantastic expectations.

When was the secret of his success? Just this: he got an idea—a unique idea. He borrowed three hundred dollars and started a store where nothing cost more than a nickel. That first store was in Utica, N. Y., and it was a total failure. Some days he didn't take in more than $2.50. Out of the first few months that Woolworth spent there, 7 of them failed.

Refusing to go into debt he experienced very hard sledding at first, spending 19 years during the first years that he was in business.

Finally, he became one of the wealthiest men in America, built himself what was then the highest office building in the world, with 14 million dollars in cash; built a mansion with 14 million dollars in it; and left a fortune of 65 million dollars when he died.

Why? Because he had faith in himself, his mother could see and put her arms around his boy and say: "Don't be discouraged, my son; some day you'll be a rich man."

### QUESTION BOX

(Continued from First Page)

ed by the State Education Department.

**Q.—What are Mr. Cheney's duties and his compensation?**

A.—The answer to this question is taken directly from the contract with Mr. Cheney:

"It is hereby agreed, that in consideration of the sum of eighteen hundred dollars ($1,800.00), the party of the second part agrees:

1. To perform all necessary legal services in connection with the construction of the school building project, including:

(a) Services in connection with the creation of the central school district.

(b) Preparation of necessary resolutions, notice of meeting and other business involved in the bond issue to raise necessary funds to construct a school building.

(c) Advice, counsel and all necessary legal services during the construction of the proposed building up to the time of its completion and acceptance by the district.

2. To furnish the services of a reputable firm of bond attorneys to pass upon the legality of the District's bond issue, and to give the usual opinion thereon.

3. To pay the expense of printing the bonds pursuant to proposed schedule calling for the issuance of the necessary bonds.

4. To furnish the services of a recognized agency for properly circularizing the sale of the bond issue.

In the event that the project becomes a P. W. A. project, an additional sum of five hundred dollars ($500.00) shall be payable."

This entire amount will be charged as a building expense against the new central district, if formed, and as such, the district would receive payment of 45% of the amount from P. W. A. and 55% of the remainder from the state building quota since installed a hundred thousand dollar fire escape in the home, and I need the time relics of 3 spiders.

A few days then he came from the school in the afternoon and said: "Dad, I'm not fit for an office that he had her faith in me; his mother could see and put her arms around his boy and say: 'Don't be discouraged, my son; some day you'll be a rich man.'"

### WATER SYSTEM NOW 45 YEARS OLD

(Continued from First Page)

It is extensively used in water systems both public and private whether the supply is derived from springs or wells. It cleanses the water of all sediment and removes impurities as well as the algae taste that so often occurs in our water. It is true filtration may not remove all impurities so that chlorine can be entirely eliminated, but the quantity of chlorine used in filtered water is so slight that it cannot be tasted and we are assured at all times that no water can enter our mains that has not gone thru this purifying, cleansing process.

The proposed project of improving and increasing our water supply calls for an outside expenditure of $22,320.00. It is contingent on our receiving a P. W. A. grant from the Federal Government of $10,044.00 which is 45 per cent of the total cost, leaving a balance of $12,276.00 to be supplied by the village. $4,276.00 of the $12,276.00 will be paid from funds on hand and revenues from the water system that will accrue before the filtration plant is installed. The balance of $8,000.00 will be raised by issuing bonds to that amount bearing three per cent interest. These bonds will be payable $1,000.00 yearly from proceeds of the water department. If the system can be installed for less that will be done and the government grant and bond issue correspondingly decreased.

As stated above, this improvement if voted will not increase the tax rate of four mills which has been in effect for several years. It will operate the same as has the paving of our streets which has been accomplished without affecting the tax rate.

To summarize—

**First**—If the proposition is voted there will be no increase in taxes.

**Second**—The spring area will be put in proper condition with new spring boxes, lead lines and other necessary improvements.

**Third**—With the installation of the filtration plant all water in the spring area, including the large spring we cannot now use, will be brought into our water system, thus increasing the water supply.

**Fourth**—The quality of all water entering the mains will be improved which will mean the use of a decreased amount of chlorine.

**Fifth**—Andover will be assured of a water supply which in quality will be second to none and in quantity sufficient to amply meet the needs of the community.

**Sixth**—Isn't it better to utilize all the water in the spring area rather than to run the risk of a water shortage which increased consumption may bring about in which event new springs must be found, wells drilled, or the village be forced to install meters to conserve our present supply?

What better contribution can we make to the perpetuation of the work begun 45 years ago than to do our part in improving a water system that has served us so well and will continue to serve the future citizens of Andover?

the remaining amount would be paid out of bond money.

The amount paid also includes the cost of printing the bonds and the cost of determining their legality and properly circularizing their sale. These expenses which Mr. Cheney pays out of his own fee amount to several hundred dollars. The net cost to the central district could probably be less than $800.

Probably Mr. Cheney's outstanding service for his school district was the approval of the Board of Regents for a full four year high school in the purposed Andover union school. The greater part of his work will come after a capital project is on stage with the board and the building program.

## Philathea and Missionary Societies Meet

The ladies of the Philathea class and the Missionary Society of the M. E. church met with Mrs. H. W. Crowell, Tuesday afternoon and held their joint meeting. After the regular routine of business a short program was enjoyed. Miss Marion Hurlburt of Buffalo gave a monologue with an encore and Miss Charlotte Crowell rendered a duet accompanied by her mother, Mrs. H. W. Crowell. Delicious refreshments were served by the ...

## County Legion Meets At Cuba

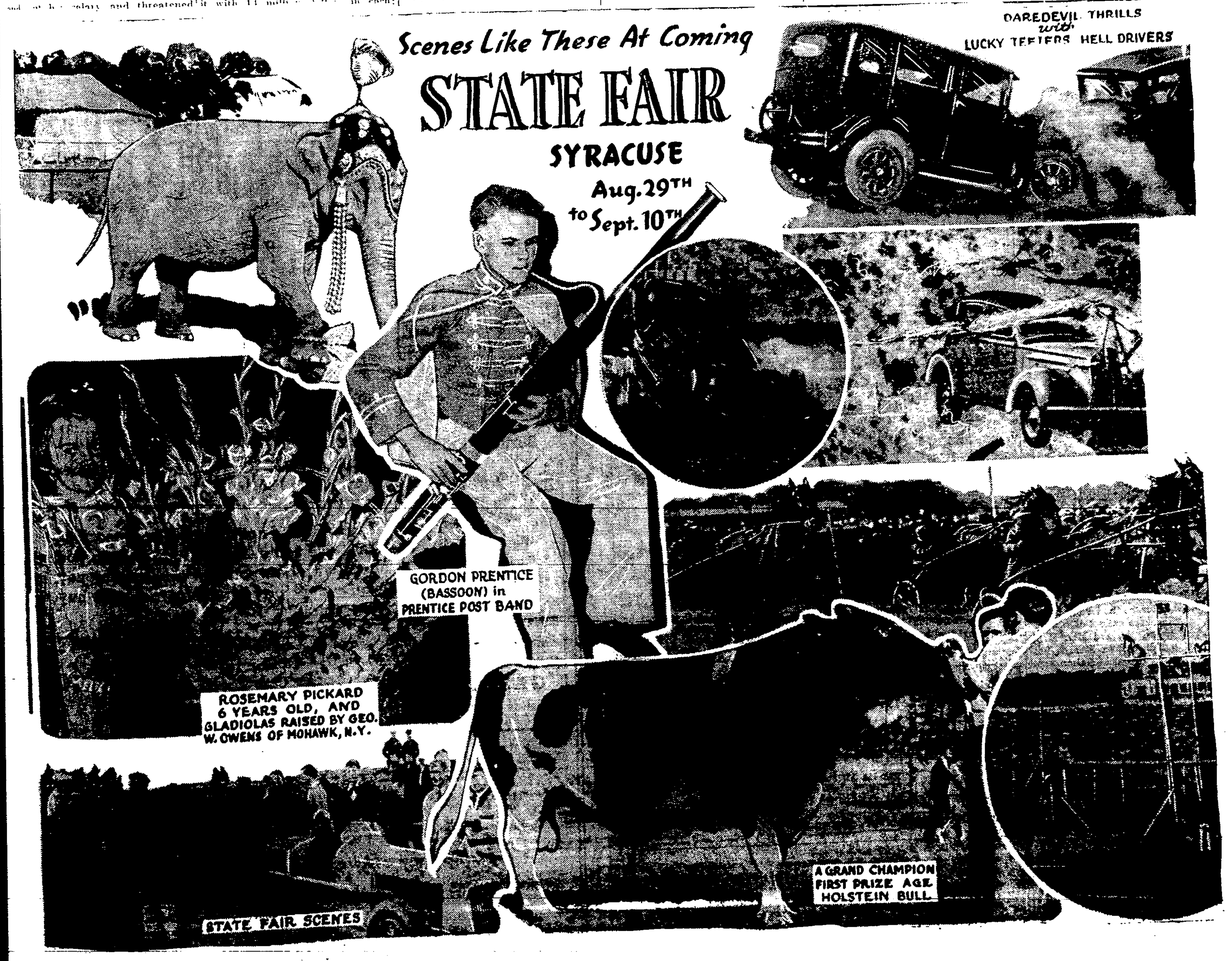
The Allegany County American Legion and Auxiliary held their regular August meeting at Cuba Wednesday evening. There was a large attendance to witness the installation of B. Earl Phelps and Robert B. Frazier, as commander and adjutant of Allegany County American Legion for the ensuing year. Eighth District Commander Russell Lewis of Attica conducted the installation assisted by Past Eighth District Commander Raymond Ast of Buffalo. Fritz Manganson of Jamestown was one of the speakers.

Following the ceremonies a delicious luncheon was served by the Cuba organizations.

Those attending from here were Fay E. Boyd, James McDonough, Mrs. Belle Bloss, Mrs. Marie Hammond and Mr. and Mrs. Harold Hardy.

## Clark Family Reunion

The Clark family reunion was held at the home of Mayor and Mrs. H. E. Livermore Sunday. Members numbering 55 enjoyed the family dinner which was followed by the business meeting when the following officers were elected for the next gathering which will be held at the Livermore home the second Sunday in August: Charles Clarke, Hornell, president; Henry Livermore, vice president; Miss Doris Baker, secretary and treasurer; arrangement committee, Dorothy Whitford of Almond, Mrs. Glenora Pelton of Wellsville and Mrs. Henry Livermore of Andover; the program committee, Mrs. Doris of Hornell and Mrs. Reba Dare of Wellsville.

## Home Bureau Meeting

The regular meeting of the Home Bureau will be held Tuesday, Sept. 6th at 1:30, at the home of Mrs. James Lynch in East Valley. The lesson is a of dye color in kitchen and printing small kitchen articles. The lesson will be given by the local leader, Mrs. Charles Ruger. ... All interested are invited ... the time lesson.