

# Country Correspondence

# BRUCE BARTON

...writes of THE MASTER EXECUTIVE

## THE GREAT IDEA

When Gideon called for volunteers to fight the Midianites, 32 thousand responded. Gideon looked them over critically. He knew the conflicting motives that had brought them there—some from mere love of adventure; some because they were afraid to be taunted with cowardice; some for plunder; some to get away from their wives. He determined to weed them out at once.

"Whoever is fearful and afraid, let him go home tonight," he proclaimed.

The next morning twenty-two thousand had vanished. Only ten thousand remained.

Still Gideon was unsatisfied. He hit up on a strategem. Down the hillside and across a little brook he led the whole band. It was a hot morning; the men were thirsty and tired; and Gideon, standing on the bank and watching, had a shrewd idea that character would show itself under the strain. Sure enough, of the ten thousand, a vast majority knelt down and pushed their faces into the cool, clear water, taking long refreshing draughts. But a few were too eager. They caught up the water in their hands, dashed it into their faces, and hurried across to the other bank, restless to be on!

Only a handful; only three hundred. But Gideon kept them and



Bruce Barton

sent the rest home. Better three hundred men who could not be held back from the battle than ten thousand who were merely half-heartedly ready to go.

With the three hundred he won.

That higher type of leadership which calls forth men's greatest energies by the promise of obstacles rather than the picture of rewards—that was the leadership of Jesus. By it he tempered the soft metal of his disciples' nature into keen hard steel. The final conference with which he prepared them for their work is thrilling in its majestic appeal to courage. Listen to the calm recital of the deprivations and dangers:

Get you no gold, nor silver, nor brass in your purses.

No wallet for your journey; neither two coats, nor shoes nor staff.

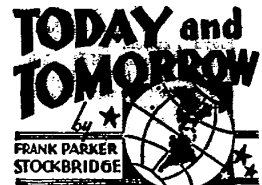
Beware of men: for they will deliver you up to councils and in their synagogues they will scourge you; yea and before governors and kings shall ye be brought for my sake.

He that loveth father or mother more than me is not worthy of me; and he that loveth son or daughter more than me is not worthy of me. And he that doth not take his cross and follow after me is not worthy of me.

He that findeth his life shall lose it; and he that loseth his life for my sake shall find it.

Watch the faces and the figures. See, the shoulders straighten, the muscles of the lips grow hard. There is power in those faces that will not be withstood.

The great idea prevailed.



ABILITY it's scarce

I am constantly being surprised to discover that men who got along more than passably well in good times are utterly without ability to help themselves in hard times. By contrast, the proportion of first-rate men with initiative, courage and confidence in themselves, seems pitifully small.

More than 300 years ago a man named William Shakespeare expressed the same idea when he wrote: "The fault, dear Brutus, is not in our stars, but in ourselves, that we are underlings."

Every day I get fresh evidence that men who were classed as superior a few years ago are weaklings. Also, I hear every day of men who never made any great splash in the world, but who are getting ahead today in spite of hard times.

One thing depression has taught is that all men are not equal, at least in ability. But let prosperity return and with it will come a new crop of incompetents getting by on their nerve and assurance.

WORK and the lazy

One evil result of the depression and the vast expenditure of money for the unemployed has been to get millions out of the habit of work. It is so much easier to draw money and food from the public and charity funds than it is to work.

We have been trying to hire a competent woman to do general housework in my family. Six refused the job because "it was too much work," although my hundred pound daughter manages to do it all in half a day. On inquiry we found that each of those six had been living comfortably without working, supported by one or another source of unemployment relief.

In three weeks we tried out six who were willing to try—or so they said. They were willing to eat and sleep, but it turned out they were unwilling to work.

Many business men friends tell me that it is next to impossible to hire people who will really work at their jobs. They feel that they don't have to work unless they want to.

I am afraid that those of us who are willing to work will have to go on supporting a huge army of non-workers, even when good times come back again.

BUSINESS in chain gang

Adversity sometimes discloses unsuspected business ability in the last place one would look for it.

Carter Melvin, a negro convict in a Georgia chain-gang, found a nickel in the prison yard. He got a keeper to buy him a package of matches, ten boxes. He sold the matches to other convicts and guards for a cent a box, doubling his capital. He bought more matches wholesale and sold them at retail until he had a quarter. He bought six packages of smoking tobacco for his quarter and sold them for a nickel a sack. At last he had money enough to buy a carton of cigarettes, which he again retailed at a profit.

Carter has \$20 now, all from the original nickel. He has done better

than a lot of white folks who have let the hard times lick them. And he has proved that business ability is not confined to any one class or race.

CHICAGO its fair

Anybody with half a dollar and bus fare to Chicago any time after June 1 can get more entertainment and education in a short time than has been crowded into one place in a long time.

The Chicago Century of Progress Exposition, although unfinished, has already attracted more than 850,000 paid admissions. In 17 principal buildings and unnumbered smaller ones will be shown more interesting and instructive exhibits from all the world than have been seen in one place in America since the San Francisco world's fair of 1915.

It may easily turn out that Chicago's show, putting money into free circulation again, will prove the stimulus to business that will finally smash the depression.

THOMSON after 80 years

Elihu Thomson, 80 years old, is still working, still inventing. Not so widely known as Edison, Professor Thomson ranks among men of science as the foremost living inventor in the electrical field.

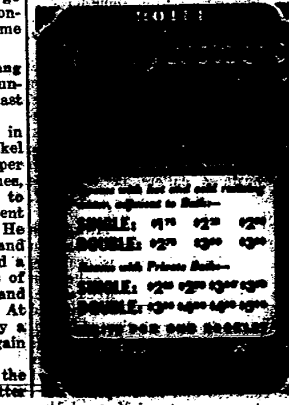
He invented electrical welding, among other things. But before that he had made the primitive dynamo work, perfected the electric motor and done many other things to make electricity turn the world's wheels.

Professor Thomson's enthusiasm in the field of astronomy led him to try to find a way to make bigger and better telescopes. When past 70 he invented a method of fusing quartz so that it can be worked like glass, and fused quartz lets in a lot of light which glass bars out, so the biggest telescope lens in the world is now being made out of Thomson's fused quartz.

The human mind never stops working and growing as long as the body endures. We may yet hear of startling new inventions by Elihu Thomson.

## STOMACH SUFFERERS MARVEL AT NEW 3-MINUTE RELIEF

People who have suffered for years from stomach agonies are marveling at the quick relief of Bisma-Rex, a new, delicious-tasting anti-acid powder. And its comfort is lasting too! It acts four ways. Neutralizes excess acid; relieves stomach of gas; soothes membranes; and aids digestion. Get Bisma-Rex today at Cheesman's Rexall Drug Store.



## Turning Back the Pages Of Andover History

TAKEN FROM THE FILES OF THE ANDOVER NEWS

### Forty Years Ago

APRIL 12, 1893

Hamilton C. Norris, Editor

W. E. Chase of Hornellsville was in town Monday.

Arthur Burrows returned Saturday from Poughkeepsie, where he has finished his course at the Eastman Business College, graduating with high honors.

E. O. Wescott has sold his livery business to W. W. VanNoy of Black Creek, who will take possession at once.

John Prest has the contract for the erection of a new brick building on the H. Mourhess lot between L. A. Burrows drug store and the Smith bakery. Stone for the foundation are already on the ground.

B. B. Brown was engaged as principal of Andover Union School for the coming year at the regular meeting of the Board of Education held April 4th.

The funeral services for C. R. Amidon of Purdy Creek were held at the Baptist church Tuesday, April 4th.

Uriah Davis was awarded the prize for the best essay on "Road Making," which was offered by the Allegany County Farmers' Club at their meeting in Belfast last Tuesday.

Emery Lavallee left Quebec 52 years ago for Monterey, Calif. During that time he completely stopped speaking French, his native language. Recently he returned to Quebec and found that the lapse of many years had not affected his memory of the language.

### Thirty Years Ago

APRIL 8, 1903

Mosher & Backus, Owners

The Board of Education issued contracts to the following teachers for the coming year: A. O. Tucker, principal; Miss MacKay, preceptress; Miss Rena Hunt, seventh and eighth grades; Miss Julia Lynch, fifth and sixth grades; Miss Carolyn Hinchey, third and fourth grades; Miss Mary Snyder, primary and second grades.

Mr. and Mrs. E. R. Crandall welcomed a seven-pound son at their home in Independence Sunday. The little man was named Maxson Ray Crandall.

The village and town boards got together this week on the proposition of a new lockup. The village board will furnish a room in the rear of the village hall with gas and water. The town board will purchase two steel sanitary cages and both town and village will use the lockup jointly. (The state department says it is time for them to get together on this subject again.)

Early Thursday morning fire swept a whole business street in Shinglehouse, consuming ten large wooden buildings.

A son was born to Mr. and Mrs. Wilmer Cronk April 2nd.

Guy Wood has moved his family from Wellsville to Andover and will make his home in this village in the future.

David Slocum is working on Voorhees Hill this week. Mrs. Slocum accompanied him and is visiting her mother, Mrs. Mary Sherwood.

## BRIEF BUSINESS BRINGERS

FOR SALE—A quantity of good hay, cheap. James Dunnigan.

## TIRED—RUN DOWN? MORE IRON NEEDED

Thousands of women are always tired, irritable, suffering from poor sleep and appetite—headaches! They need more iron! Get Peptona—the scientific iron and malt compound. It enriches the blood—rebuilds nerve tissue and muscle—increases the appetite and aids digestion. Peptona is sold only at Rexall Drug Stores. Get a pint today at Cheesman's Rexall Pharmacy.

One hundred strawberry plants set two feet apart in three and one-half foot rows take about 700 square feet, or make three rows 70 feet long.

## B. C. WILLIAMS

ALL KINDS OF INSURANCE

Office: B. C. Williams' Residence

Elm Street Phone 349 Andover, N. Y.

## Andover Directory

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INSURANCE  
Connecticut General Life  
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Can write any kind of insurance policy.

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INSURANCE OF ALL KINDS  
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Crayton L. Earley  
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Mira Diffin  
Attorney and Counselor at Law  
Office over J. D. Cheesman & Co. Store.  
Andover, N. Y.

S. B. Scott, M.D.  
Office:  
East Center Street, Andover, N. Y.  
Hours: 8-9 a. m., 1-3 and 7-8 p. m.  
Thursdays and Sundays by appointment only.  
Telephone 2106

C. W. O'Donnell, M.D.  
Physician and Surgeon  
Office on West Greenwood Street  
Andover, N. Y.

Frederick C. Mulholland  
FUNERAL DIRECTOR and EMBALMER  
Calls promptly attended day or night

AMBULANCE SERVICE  
Phone 376

CHAS. G. STEBBINS  
INSURANCE  
Andover, N. Y.  
Phone 117X

Andover Dairymen's League  
Co-Operative Association, Inc.  
Meets First Saturday Each Month.  
JAMES McANDREW, President  
HENRY JOYCE, Vice Pres.  
HARRY SMITH, Secretary.

ANDOVER LODGE No. 786 I. O. O. F.  
Meets Every Tuesday Evening.  
Visitors Always Cordially Welcomed.  
HAROLD HARDY, N. G.  
RALPH SHAFF, Secy.

ANDOVER LODGE No. 558 F. & A. M.  
Meets first and third Monday evenings of each month at 8 o'clock.  
Visitors always welcome.  
SEYMOUR W. BROWN, W. M.  
B. B. HANN, Secretary.

Andover Grange, No. 1098  
Meets—Every Second and Fourth Wednesday Evenings, I. O. O. F. Hall  
DEWEY NORTHRUP, Master  
MARGARET NORTHRUP, Lecturer  
ANNETTE TAYLOR, Secretary.  
Visitors Always Welcome

### Independence

(Mrs. Floyd Clark, Reporter)

Mrs. Charles Clarke is spending a few days with her mother, Mrs. W. E. Clarke at Whitesville.

Messrs. Carroll Spicer, Laderna Lawrence and Stanford Sorocold of Himrods were guests Sunday of R. E. Spicer.

Mrs. Lillian Prentice of Alfred and Carlisle Prentice of New York are spending a few days at L. A. Potter's.

Mr. and Mrs. Charles Clarke and Mr. and Mrs. Carl Clarke were Hornell and Canisteo visitors, Saturday.

Wayne Crandall is home from Ithaca for the Easter vacation.

Miss Mary Etta Spicer was a guest Sunday of Miss Jane Crandall in Alfred.

W. J. Potter of Andover was calling on the hill, Wednesday.

Mr. and Mrs. Robert Church of Andover were Sunday callers at Earle Greene's.

### Elm Valley

(Mrs. Charley Cole, Reporter)

Mr. and Mrs. Leonard Reisman and children visited relatives in Hammondsport, Wednesday afternoon.

Mr. and Mrs. Wesley Quinn and daughters of Canadea were callers at Charley Cole's, Wednesday evening.

Mrs. Onnolee Seamans and children returned Friday from a week's visit at Olney Seaman's in Kossuth.

Mr. and Mrs. James Gibson and son Glenn spent Sunday evening at the home of his parents Mr. and Mrs. Fred Gibson in Brookline, Pa.

Harry Perry of Genesee, Pa., visited friends in Elm Valley the last of the week.

Charley Cole and family spent Sunday with relatives in Canadea.

Mr. and Mrs. Gordon Payne and little daughter, of Wellsville were callers at James Gibson's Sunday afternoon.

Mr. and Mrs. Floyd Farwell of Andover and James Lewis of Voorhees Hill were callers at Curtis Burdick's Wednesday evening.

Pershing Krause of Andover spent the week-end with Clifford and Richard Burdick.

Winford Scott is recovering from an appendicitis operation in the Jones Memorial Hospital in Wellsville.

### Alfred University

(Special to Andover News)

Alfred, N. Y.—The second regular meeting of the Mathematics Association recently organized at Alfred University, is scheduled for Saturday evening, April 8th.

All teachers of mathematics are invited to attend the meeting as its main purpose is the study of mathematics teaching. Plans are now for as many as wish to have dinner at Hill's Coffee Shop and to have the conference after dinner. No permanent organization has yet been effected, but teachers from Allegany, Steuben and Livingston counties were present at the first meeting. It is hoped that many more will attend on Saturday.

The Friends of Music, organized among townspeople and faculty members of Alfred University, are offering their second program on April 15th, Wednesday evening, at 8:15, Alumni Hall, instead of on April 9th as was announced earlier. Some members of the group were scheduled to sing elsewhere on April 9th.

The Men's Glee Club of Alfred University has given nine of its regularly scheduled programs in neighboring high schools. On April 7th the group sang in Arkport High School at 9:30; Dansville at 11; Mt. Morris 1:20; Avon 3.

The group consists of 17 singers who will be assisted by a pianist, a trombone quartet, and a speaker.

The club members are:

First Tenors: William Mason, Yonkers; Albert Muffitt, Lewiston; Sydney Sancomb, Castleton; Thomas Sheldie, Niagara Falls.

Second Tenors: Lewis Austin, Pleasantville; Americo Martini, Cortland; Philip Comstock, Scottville; Morris Israel, Newburg, N. J.; Chas. Riley, Hornell.

First Bass: Edwin Brewster, Sherill; Charles Evans, Skaneateles; Robert Howe, Mount Morris; Bruce Potter, Hornell.

Second Bass: Raymond Leach, New York City; John Nevius, Hornell; Robert Cooley, Batavia; Adolph Reitz, Bolivar.

Trombone Quartet: Robert Harding, Batavia; Robert Howe, Mount Morris; Hugh Palmer, Nichols; Hurd Safford, Keosauqua.

The Andover News

### Davis Hill

(Mrs. Floyd Slocum, Reporter)

April 5.—Carol Spicer and Laderna Lawrence of Himrods were visitors at the L. E. Davis home, Sunday.

Kathleen Slocum attended the picture shows at Wellsville Saturday evening at both theatres, with her stepfather, Barney Schriener, and visited at his home over Sunday with her mother and brother, Billy.

Mrs. Gertrude Thayer and babe of Rochester visited at L. E. Davis Thursday.

Mr. and Mrs. Floyd Slocum and Genevieve Clark were business visitors in Wellsville, Saturday.

Mr. and Mrs. Bert Halsey and family visited their parents, Mr. and Mrs. Frank Halsey, Sunday.

The farmers on the hill have been busy the past week hauling cars out of the mud.

Mr. and Mrs. Richard Ordway visited Mr. and Mrs. Lawrence Ordway, Sunday.

Mr. and Mrs. E. L. Dunbar and family of Horseheads visited Mr. and Mrs. James Burbank, Sunday.

Mr. and Mrs. J. Croyle, Sr., and Mr. and Mrs. Earl Button of Olean are visitors of Mr. and Mrs. James Burbank for a few days.

James Burbank was an overnight visitor at the home of Mr. and Mrs. Allen Harvey at Olean, Wednesday.

Mr. and Mrs. Will Green and babe visited at Arling Briggs, Friday afternoon.

Leo Davis and L. E. Davis were visitors at the home of Mr. and Mrs. Arling Briggs, Monday evening.

Mr. and Mrs. Victor Hoagland and family visited Mr. and Mrs. Raymond Dickenson of Andover, Sunday.

Mr. and Mrs. Glenn Amesbury and Cynthia Green were in Wellsville, Saturday evening.

Mell Clair of Elm Valley was a visitor at Floyd Slocum's, Wednesday evening.

### Slate Creek

(Mrs. Raymond Stewart, Reporter)

April 3.—William McHale of Hornell was a business caller at Raymond Stewart's, Tuesday evening.

Miss Isabelle Caward of Call Hill called on her sister, Mrs. Dan Mullen one day last week.

Raymond Stewart was a business caller in Greenwood and Canisteo Wednesday.

William Mullen of this place and Wilber Stephens of Call Hill were callers in Canisteo Wednesday.

Little Herman Mullen called on his little cousin, Charlotte Stewart, Thursday.

John Crawford and Leo Cummings were callers in Canisteo, Friday.

John Mullen and family attended church in Greenwood Sunday.

Newell Stephens called on Seth and Joe Baker and John Crawford Sunday.

Raymond Stewart and family were Sunday guests of Mr. and Mrs. Wm. Mullen.

Dan Mullen and family called on his parents, Mr. and Mrs. Herman Mullen of Bennetts Creek, Sunday.

Edgar Stewart and Rev. John Filson of Purdy Creek were callers at Raymond Stewart's one day last week.

Mr. and Mrs. Claude Stephens and son of Painted Post and Mr. and Mrs. Clayton Stephens and two children of Canisteo Center, were callers of Mr. and Mrs. Wm. Mullen Sunday evening.

### Whitesville

(Mrs. Ella Millspeugh, Reporter)

April 4.—We are all wishing for some sunny days.

Mrs. J. Arthur Crittenden was ill Monday and Tuesday.

Mr. and Mrs. Charles Tracy have moved from the George McKee house to the G. M. Lewis apartment over the postoffice.

Miss Doris Coats was home over the week-end from her school work at Alfred University.

The Misses Evelyn Coats, Naomi Baker and Margaret Taylor were calling on Andover friends Saturday.

The M. E. Ladies' Aid bake sale at the library last Saturday was a success.

Cyrus Rigby, son Bert and daughter Gertrude visited friends in Woodhull, Sunday.

Mr. and Mrs. Maynard Scott of Belmont spent Sunday with Mr. and Mrs. G. M. Lewis.

Mrs. Charles Shay of Dansville spent several days last week with her son, K. M. Shay and family.

Mrs. Hattie Howe, who is working in Ulysses, Pa., was home several days the past week with her husband, L. F. Howe and Mrs. Olen LaMonte.

Mr. and Mrs. Walter Dickson of Wellsboro, Pa., visited Mr. and Mrs. C. L. Travis Monday. Mr. Dickson, who is superintendent of the Borden milk plant in Wellsboro, was assisting at the Borden plant here where they are manufacturing a new brand of milk called the Superheated.

Leo Millspeugh of Andover was here Tuesday looking after his farm interests.