

ANDOVER NEWS

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BY J. HARVEY RACKUS & SON

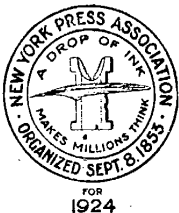
OUR KEYNOTE:
"If There is Not a Way, Cut a Way."

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MEMBER



Getting Out the Vote

LESS than fifty per cent. of the voters of the United States cast a ballot in the election of 1920.

An investigation has disclosed that the stay-at-home habit has been increasing. In 1896, 80 per cent. of the qualified voters cast ballots; in 1900, 73 per cent; in 1908, 66 per cent; in 1912, 62 per cent.

The forces of good government will not always win where only half of the voting population is heard from. It is a poor approach to popular government when half of the people consent to let the other half rule.

Recognizing this fact, a "National Get-Out-The-Vote Club" has been formed in Washington. It is non-partisan and will assist in the formation of local clubs thruout the country.

If such an organization will stimulate the participation of more voters in the election, it will accomplish a worthy purpose, but more than organization will be required to induce voters to take advantage of their franchise.

They will have to come to a realization of the dangers that lie in government by the minority. They must study questions and prepare to vote intelligently. Otherwise, popular government is in a bad way.

He Hopes We Choke

ARTHUR MICHAEL SAMUEL, a British economist, says that the United States is going to choke to death on gold.

The wish is father to the thot. In other words, he hopes we choke to death on gold.

In his opinion, the United States is selfish in attempting to put the Daves-plan German bank on a gold basis, to hasten the return of the gold standard to Europe, because the United States wants, in this manner to disgorge her gold and save herself from choking to death on it, economically and industrially speaking.

But many of our European brethren would be glad to die the same way. Whatever they may say about the United States is nothing more than an expression of their envy.

They would be only too glad to have our gold. They would die for it or on it.

They have never shipped back any of our gold. It has been poured in streams for the relief of the war destitute. No humanitarian appeal has ever come from across the Atlantic that has not been answered with American gold.

It is in very poor grace for an Englishman or any European to express malice for America. Our record is clean—just as clean as our gold.

Where Some Merchants Fail

COMMUNITY building presents many complex problems. The most perplexing seems to be the arrival of the public mind at the happy medium between sleepiness and inactivity, and impetuous action which has brot so much of trouble to small communities, saddling them with heavy debt, weighing the people down with tremendous taxes and strangling at birth the growth of potentially healthy villages and towns.

There is some dispute among economists as to whether in the building of the community increase of population follows in the wake of good stores or good stores are the basis of increased population. It is certain, however, that good stores attract home seekers and that the property of the merchant increases with his trading population. As a fact, most merchants hold their fate in their hands and fail to sense the fact.

They complain that trade goes to nearby and larger centers. When this is a fact, then as a rule the merchant has himself to blame. Either he fails to handle the lines of goods demanded, he fails to give adequate service, his prices are too high, or he fails to let the people know the character of the store he conducts and the trading opportunity he affords. Too few merchants appreciate the value of advertising—too many regard it as an expense instead of an investment. They fail to see its silent force, preferring to measure it by the yardstick of direct and immediate result. For the most part, the housewife who is the major purchaser unconsciously leans toward the house that goes frankly to the public who signed statements of its offerings and prices. Whether she realizes it or not, she becomes suspicious of the house that does not dare to go into the market place to announce its wares. The housewife is a clever buyer. She knows values and is hard to fool. Silence may deceive her for a time, but sooner or later she begins to wonder why it is that "Wearem & Misfit" never state publicly the bargains they have to offer, but prefer to whisper their prices and assurances. Then she takes a journey out of town.

The mothers who want their daughters to be "perfect ladies" should remember the days of their youth and profit by it.

Daves Plan Accepted

THE acceptance of the Daves plan by the allies and Germany is being hailed with great delight in every quarter, irrespective of politics or any other consideration, because it is regarded as marking the end to the post-war period that has been fraught with dangers of another war.

All that lacks to putting into actual effect the protocol and treaties signed at the London conference is their adoption by the reichstag and the chamber of deputies.

Finally with much pressure from this side of the water, the European statesmen came into accord thruout the conference, which could have been accomplished years ago if common sense instead of a passion for power and revenge had ruled at the council tables.

Settlement of the reparations puzzle means victory for the peace of the western hemisphere, because it will bring life to the dead industries of Europe and give employment to thousands idle during the period of inactivity due to the Ruhr occupation and other military complications.

New markets will be opened up for American goods, and for American finished products, and with the increased demand for farm products, prices are certain to mount and add more encouragement to the farmers of this country.

The solution of the vexing problem should bring joy thruout the world because the conditions that have existed in Europe were serving no other purpose than to breed wars.

Virtue Rewarded

A FRAIL postal clerk of East Orange, N. J., saw two strange men swing onto the train as he received a valuable sack of registered mail from New York.

He reached for his gun but the bandits beat him to the draw and he felt a stinging sensation in his leg, then in his hand. Undaunted, he drew his gun and fired, bringing down one robber and putting the other one to flight.

At the peril of losing his own life, he protected the government's property.

When men fight for their country on the field of battle and are wounded, they are cited for bravery. The law does not recognize the civilian hero.

The postmaster general, however, rewarded the young clerk with a check for \$2,000 and he received the congratulations of President Coolidge.

Such integrity and devotion to duty is worthy of reward and should be an example for every American youth.

There is already too much danger of immature young men gaining the impression that only robbery is fruitful and that virtue gains nothing substantial.

A Business of the Future

E. G. QUAMME, president of the federal land bank of St. Paul, predicts that farming will be better and more profitable from now on, the upward trend to continue for perhaps thirty years or longer.

He expresses the view that farming will be the safest, best and most satisfactory business in America within the next ten years.

Everything points in this direction and as this feeling of security begins to permeate the farming industry, farm land prices are going to rise because farmers are beginning to appreciate that their possessions are rated higher than they supposed.

The area of the demagogue in public office is behind us. The period of unrest in the farming industry may be traced to the doorstep-of-office scokers who used the temporarily unfavorable conditions for their own profit.

They proposed all sorts of cure-alls to catch votes, but farmers are awakening to the realities of the situation. They are beginning to realize that no amount of paternalistic legislation is the solution of a problem that is purely economic.

A billion dollar increase in the agricultural wealth of the nation in the last few weeks has been foundation enough for the renewed hope arising in the breast of the farmer.

Farm buying power is higher today than it has been for several years and indications are that it will go higher.

Farm prices are going up and commodity prices are going down. The farmer takes in more money and can buy more merchandise with the money he takes in.

He is unaffected by industrial unrest and he has no unemployment problem. Business on the farm is going ahead at full speed because there is an assured market for his products.

On the whole, the farmer has as much, if not more, reason to feel encouraged than any other business man.

Bread Prices

WITH the advance in the price of wheat, it is predicted that bread prices will also soar.

The rapid climb of wheat may make this necessary, but it is well to remember that labor is by far the largest item which enters into the baking of a loaf of bread.

Labor is high-priced, which has been responsible for bread failing to get back to pre-war levels. It is also the reason for many other commodities remaining at close to war-time prices.

The baker was given a clean bill of health in the government investigation during the war and he is not likely to take advantage of the rise in the price of wheat unless it actually increases the cost of making bread.

Federal Laws

LAWs are made for the protection of people who live under them.

If a law is a good one, it should be enforced. No favor should be shown either rich or poor, powerful or insignificant. If it is not a good law, it should be repealed.

We have too many laws that are dead letters, for our own good.

This condition is well known to the public, and even to the younger generation, just coming into maturity. It is not calculated to increase respect for law. It is a breeder of evasion and the father of contempt.

We need fewer laws, but we need good ones that are enforced.

If it's good printing you want, we do it.

Clothing

JAMES P. CANNON CO.

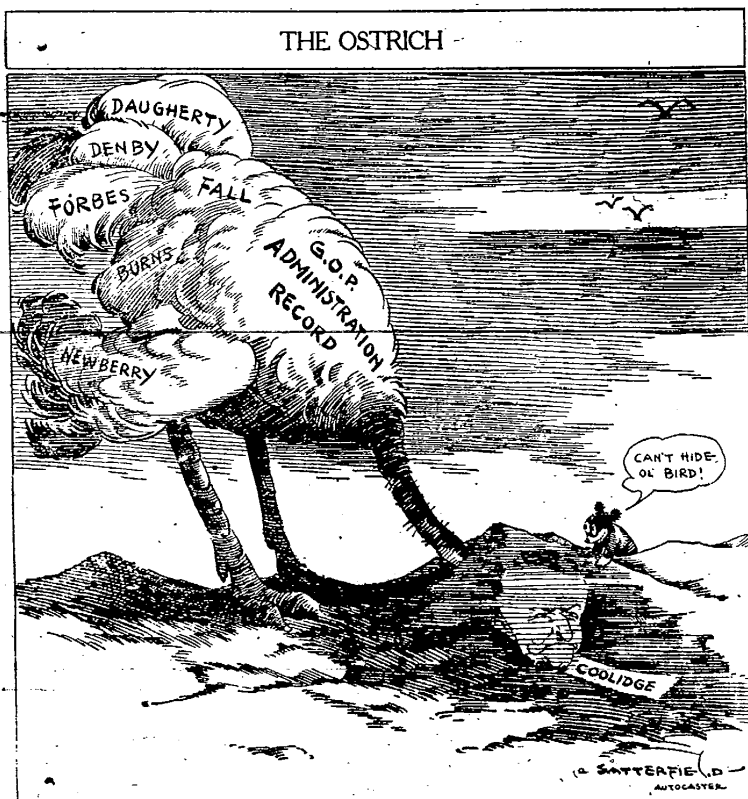
Shoes



YOUR FALL APPEARANCE

Straw hats are in the discard for another year. You will want to select your new Fall Hat now. We have just unpacked our early Fall shipment of hats in the newest models for men and younger men. Among them is the hat with which you will want to make your Fall Appearance. Come in and look them over today!

James P. Cannon Company



YOU NEED NOT FAIL

If a man with three talented and pretty children, a contented wife and a bank account of \$100,000 is a successful man then Harry Grayson, 48 years old, of Rangeley Lakes, Maine, is worth considering. In 1880, when he was fourteen, his father, John Grayson died. The family were living in Haverhill, Mass., and were poor. The elder Grayson died of consumption. A year after her husband's death, Mrs. Grayson married again. The new father kicked Harry out of the house. Making his way to Salem, the boy got a job in a butcher shop, and out of his first two years' earnings he saved \$208. With it he went to Lynn, Mass., and started

a small independent milk route. He was wiped out. By hopping freight trains he made his way to New York and hired out as a dishwasher on the Panama Railroad steamship Cristobal plying between New York and Colon. Arriving on the Isthmus, a strip of which, known as the Canal Zone, the Government had taken over, he formed a partnership with a Chinaman and opened a silk shop in old Panama City. His investment was his labors. When a few years later Ancon became settled with workers from the States his little shirt and fashion shop began to prosper. Two more shops were opened in Colon and Culebra.

He married the daughter of an army lieutenant and sold out his business for \$100,000 cash. Settling in Rangeley Lakes, Grayson took up the pursuit of his favorite hobby, that of a guide. His summers are now spent directing the curious through the mountainous regions of Northern Maine, and through the Moosehead Lake region and his fees are enormous. His home in Bath, Maine, is a show place.

Does your life
If you don't
comforts and securities
be all right.

But if you
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—or when you
stors—
Don't have a

The B

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LOCAL HAPPENINGS

—Regular meeting
Lodge No. 786, I. O. O. F.,
night.

—Richard Trowell
and Mrs. Lynn Trowell
ill the past week.

—Martin Luther
mer resident of A.
the Masonic Home,
Ohio, Aug. 8rd.

—C. H. Watson
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—Cashier John
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—Mrs. Oscar F.
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Mission of the E

—Mrs. Hayden
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Rogers, Monday
Mdm. June Reed,
Josephine Stone,
Elizabeth Cannon

—Miss Mary M.
ville, has been a
scholarship as a
gents in the high
Regents Board of
State Educational

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are moving from
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house at the pum
village, recently

—Mrs. Clarence
moved to Shingle
—Edward Sea
held a picnic at
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the gentlemen, to

—Frank Herr
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the vehicle law.

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car, driven by
near Herrington
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