

**ANDOVER LODGE**  
No. 128. I. O. O. F.  
Meets Every Tuesday Evening. Vis-  
itors are always cordially welcomed.  
CARLYLE MYERS, N. G.  
AMES L. ROGERS, Secy.

**UNION ENCAMPMENT**  
No. 171. I. O. O. F.  
Meets Second and Fourth Monday  
Evenings of Each Month.  
L. E. POTTER, C. P.  
W. N. RICE, Scribe  
Visitors are Always Welcome.

**ANDOVER LODGE**  
No. 558. F. & A. M.  
Meets 1st and 3rd Monday evenings  
of each month at 8 o'clock. Visitors  
always welcome.  
H. D. SMITH Secy.  
ROBT. BRUNDAGE, W. M.

**ANDOVER DAIRYMEN'S LEAGUE**  
Co-Operative Association, Inc.  
Meets First Saturday Each Month  
JAMES P. DEAN, President.  
BENJ. CONLEY, Vice Pres.  
HARRY SMITH, Secretary

**ANDOVER GRANGE NO. 1098.**  
Meets Every Second and Fourth  
Wednesday Evening, I. O. O. F. Hall.  
H. E. ROBINSON, Master.  
MRS. JENNIE SMITH, Lecturer  
AMES L. ROGERS, Secretary  
Visitors Always Welcome

**MUTUAL TENT NO. 18**  
K. O. T. M.  
Meets 2nd and 4th Thursdays of each  
month at the Maccabee Hall.  
RALPH O. BURGETT, Commander  
B. S. BRUNDAGE, Record Keeper.  
Visiting Knights always welcome.

**J. LOUGHLIN, M. D.**  
GENERAL PRACTITIONER  
Office and Residence, Center St.  
Andover, N. Y.

**C. W. O'DONNELL, M. D.**  
Physician and Surgeon  
Office on West Greenwood St.  
ANDOVER, N. Y.

**E. B. WELLS, M. D.**  
Will Answer all Country Calls.  
Office Hours 8-9 A. M.  
12:30-2 P. M. 7-8 P. M.  
Office Main and Center  
Andover, N. Y.

**A. ERICSON**  
Cleaning and Dyeing Specialty  
E. Fassett-St., Corner Main  
Wellsville, N. Y. Phone 395-J

**C. DAVIE**  
**VETERINARIAN**  
Wellsville, N. Y.  
Telephone Office 47-W.  
Residence 225-W.

**HENRY STEPHENS**  
FIRE  
INSURANCE  
LIFE  
Offices, No. 13. Main St.  
Andover, N. Y.

**CRAYTON L. EARLEY,**  
Attorney and Counselor at Law  
Money Loaned on Good Real  
Estate Security  
ALL LEGAL BUSINESS RECEIVES  
PROMPT ATTENTION  
Andover, N. Y.

**C. E. BROWN**  
Undertaker and Embalmer  
Finest Equipment  
Skilled Service  
Calls Attended to Day or Night  
Main Street, Andover, N. Y.

**Optical Service**  
Backed by  
20 Years' Practical  
Experience  
**A. O. SMITH**  
OPTOMETRIST  
103 N. Main Street  
WELLSVILLE, NEW YORK

**Wettlin**  
LEADING FLORIST  
"SAY IT WITH FLOWERS"  
FOR THE BEST SERVICE SEND  
TO US, THE OLD RELIABLE  
PLACE  
WETTLIN FLORAL CO.,  
Hornell, N. Y.  
We are members of the Florists Tele-  
graph Delivery Service and Tele-  
graph and mail orders to all towns  
and cities.

## OF INTEREST TO FARMERS

### MARKETING COURSES START THIS AUTUMN

State College of Agriculture to Be-  
gin New Line of Instruction—  
Special Appropriation Made.

With the beginning of the fiscal year on July 1, an appropriation made by the legislature of the state of New York becomes available for the establishment of courses in marketing and agricultural business at the college of agriculture at Ithaca. Plans for starting the work with the fall term are now complete; the course will include business management, accounting, general marketing and the marketing of special products such as milk, potatoes, and apples. In addition, other courses will deal with the principles involved in organizing, financing, and managing co-operative associations and business corporations. It is announced that the aim of all these courses is to lead to the saving of time and money in the handling of agricultural products.

For many years the colleges of agriculture throughout the country have been dealing successfully with the problems of production. The colleges have helped in bringing about the large increase in production per man engaged in agriculture. For example, in the past ten years the increase in crop production per worker has been nearly 20 per cent, or has been about equivalent to adding the force of one additional worker to every five engaged in farming. In recent years there has been a steadily growing demand on the part of the farmers that the same methods of scientific study which have helped to make possible the increase in production shall be applied to the processes of marketing.

**Practice Based on Study**  
Expressed in another way, but with the same comparison between farm production and the marketing of farm products, it has long been known that certain farmers can raise a bushel of oats or produce 100 pounds of milk with less labor and less cost than are expended by others. Studies of these successful methods have shown what made these differences possible and the results of these studies have been carried to other farmers so that they might improve their practices and business methods.

Dr. G. F. Warran, in charge of the new courses in marketing and agricultural business, says there are equal chances for saving in every step of the marketing program, and that if the more economical methods are generally adopted, as much improvement can be made in marketing methods as is being made in farming methods. A large part of the work in the new studies will include the studying of effective marketing methods, because the principles of effective marketing must be determined by the same painstaking effort that has been necessary, through long years of study, to finding the principles of successful production. Those at the college are of the opinion that the new courses in marketing will tend rather to keep students in agriculture than to take them away from it, because these courses should tend to make farming more profitable. Students who enter the courses in marketing will also include much of the present work in the agricultural college at Cornell in order that they may be familiar with the sciences underlying production as well as those underlying the handling of farm products. Already, many of the students of the college have gone into the field of marketing; but with the introduction of specialized courses, such persons will be better prepared. Students in the regular four-year course and those in the winter short courses will naturally want some of the marketing courses even though they expect to engage in farming alone; while those who plan to enter business will specialize in marketing.

Those who desire to prepare for the handling of farm products will find, according to the college authorities, that the best basis will include farm experience, college courses, in agriculture and in marketing, and business experience. Many farm boys who are now leaving the farm business are likely to find it desirable to enter a business connected with the marketing of farm products and thus make fuller use of their knowledge of agriculture.

**The Teaching Force**  
The personnel to be engaged in teaching the new courses includes Professors G. F. Warren and W. I. Meyers, who will help in planning the instruction and research studies. Professor H. A. Ross of the University of Illinois, who has studied milk marketing in Chicago; Dr. L. Spennaker, who has studied the same topic in New York, working in connection with the college and the United States Department of Agriculture; M. Lyle Holmes, engaged in research at the Harvard School of Business Administration, will assist in research at Cornell and teach the course in marketing accounting; Professors C. G. McBride of the University of Ohio, and J. F. Booth, formerly director of marketing in the province of Saskatchewan, Canada, will teach co-operative mar-

keting; A. E. Genung, of the bureau of agricultural economics, United States Department of Agriculture, will supervise the reading courses; Professor F. A. Pearson, formerly of the University of Illinois and of the department of agriculture, will teach statistics and prices; and M. P. Rasmussen, who has been conducting studies on the marketing of potatoes for the United States Department of Agriculture, will teach this subject.

### STATE COLLEGE HEAD CHOSEN FOR MISSION IN FOREIGN LANDS

Will Organize Movement for Promotion of Agricultural Science and Education Thru International Exchange.

Dean A. K. Mann has been granted a leave of absence for a period approximating two years from the state college of agriculture, Cornell University, Ithaca, N. Y., and will sail late in August for Europe on a mission for the International Education Board. The purpose of the work he will organize is the promotion of agricultural science and education thru an international exchange.

The announcement of the selection of Dean Mann for this important post and the granting of the leave by the university trustees was made by President Livingston Farrand of the university.

"The International Education Board," President Farrand points out in his statement, "is beginning what is expected ultimately to become a world-wide service to sound agricultural development thru the international exchange of knowledge and experience."

"The board is beginning its work in Europe and America. It has asked Dean Mann to go to Europe to set up the organization and establish the initial undertakings. This will involve contact with all the governments and the scientific institutions and societies engaged in agriculture in the several states of Europe."

"It is expected that the organization work will require two years, and leave has been granted to the dean for the necessary period."

"Headquarters will be established in Paris or Rome, altho most of the time will be spent in travel and in consultation with scientists and officials in the several countries of Europe and in this country."

### WORMS DISCOURAGE HOGS FROM GROWING

Lice Also Must Be Fought by Farmer Who Would Produce Pork and Make a Profit.

Vermin such as worms, lice and the like, may keep the hogs from growing and cost the farmer in dollars and cents much more than the time and expense of fighting them.

In fact, most farms where hogs have been kept for any length of time on the same premises are infested with parasites which will give trouble if they are not controlled. There are several kinds of worms that infest hogs, and each kind requires a different treatment. If hogs are suspected of being infested with worms, the owners should get in touch with a veterinarian.

One farmer of which the college learned had about 70 head of pigs averaging between 50 and 75 pounds. These pigs became stunted and made very little gains, and some of them died. Upon inspection they were found badly infested with round worms and with lice. They were then successfully treated as advised by a veterinarian.

These pigs were also treated for lice, a prepared dip in a large barrel being used. The pigs were small enough to be easily handled and were immersed in the barrel of dip. This treatment was repeated in a week's time to get the lice or nits that were left from the previous dipping.

They were then transferred to a fresh pasture where they were finished for the early fall market.

**JOE HANDLE**  
**HOMILIES**  
**BY BOB ADAMS**

Our crops are far behind the season, and every gardener knows the reason. The spring was rainy, late and mean, where stands are poor and gaps are seen. It's not too late to plant a bean.

The bean is a great garden filler. It bridges all gaps and stops all chinks.

When in doubt, plant a bean. String beans come to edible maturity in 60 to 75 days. Find out what the average date of the first killing frost in your locality has been, and figure back from that for your last safe planting date. Then take a chance.

If you plant a little too late, you are not out much, and if you win you have string beans when the neighbors are long since out of them.

As a food, string beans are surpassed only by the leaf crops. Like

the latter, they supply iron and all the vitamins. Stringless Greenpod is the most popular bush variety.

### Agrigraphs

It never has paid to feed lice.

Separate the cockerels early, and sell for broilers those which are not to be kept. The early broiler catches the price.

If laying hens are kept indoors during the forenoon on rainy days, there will be few dirty and muddy eggs in the nests.

Uncle Ab says that at least two lives are gladdened whenever someone is a bit more generous and more kind than is necessary.

Before making hay while the sun shines, better call up the telephone

office and find out how long the weather man thinks it is going to shine.

Give the woodlot a chance. Send the ripe and over mature trees to the sawmill and the wood pile, and keep the young ones busy growing. E 49 is a free bulletin on estimating the value of the timber in your woodlot. The state College at Ithaca will send you a copy for the asking.

## Automobile Laws Plainly Told~

### "Don't be a Road Hog"

Always keep to the right. The left half of the road belongs to traffic going in the opposite direction.

When a driver signals you that he wishes to pass, you must give him room promptly. Don't try to race with him.

When you have over-taken another car do not "cut in short" ahead of it. You may cause a serious accident if you do so.

As far as traffic will permit, drive straight--do not zig-zag or weave from one side of the road to the other. It is dangerous and confuses other users of the road.

Do your share toward sharing the road.

AS AN EXTRA PRECAUTION ALWAYS

This is one of a series of articles which will explain the most essential motor laws in a simple way.

USE  
**Mobiloil**  
AND

At  
The Sign  
of the  
Red and White  
Pump

## METRO GAS

## All Aboard for Comfort!

## SUMMER CLOTHES

Comfort is your destination—it's the starting and finishing point in this Man's Store. And here you get the sort of comfort Clothes made possible by an ideal combination of good style, good fabrics, and good needlework.

Note the low prices:

Palm Beach \$15 \$20 \$22

Mohair Suits \$15 \$18 \$20

Gabardines \$18 \$20 \$25

Tropical Worsteds \$20 \$25 \$30

## STAR CLOTHING HOUSE

MAIN AT CHURCH, HORNELL, N. Y.