

# ANDOVER NEWS

PUBLISHED WEEKLY  
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OUR KEYNOTE:  
"If There is Not a Way, Cut a Way."

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MEMBER



## The Epidemic of Slang

THE "orgy of slang" which seems to be characteristic of the neurotic life of a certain class of young Americans is deplored by a popular writer, who seems to think this is a disease, when it is only a symptom. After pointing out that many of the expressions in vogue had their origin in the gutters of experience, he expresses the view that if these "smart" young people could realize how low is the society they mimic they would blush with shame.

This is taking the matter entirely too seriously. That vagabonds and rogues use phrases current in the transient vocabulary of slang concerns the average youth not at all. Boys and girls of to-day are very much self-enclosed, self contained and self-sufficient.

There should be no alarm. Slang there will always be of course, and not all of it will be objectionable or useless. The present tendency to indulge in an orgy of unloved speech will pass sooner or later, as all extremism does. The more extreme the fad, whether in clothes or speech, the shorter its life.

AGAIN we suggest that you speak a good word for Andover. If you look around you can find plenty of opportunities for doing so, and the more good things you say of the town the more the people of the town will say of you. The home booster may make a few enemies among the chronic kickers, but he will make hundreds of friends among the solid people of the community. Speak up and be heard.

## Keep Heads Together

IT IS an old saying that two heads are better than one, and on the same principle two heads together are better than when they are facing in opposite directions. It will pay us to keep our heads together in Andover, for the good of the town and each individual in the town.

When we are racing in opposite directions and pulling apart we get nowhere and accomplish nothing. The result of our labors is a cipher.

But not so when we get our heads together. Not so when we act as a community and not as individuals. Not so when we all face a definite object and pull until we get there.

It is good to keep our heads together. We learn each other's ideas and ambitions and thoughts, and from this knowledge springs the impetus that brings success to any community.

Let's get our heads together in this town, and keep them there.

Skill required in eliminating material is apparent. A big item in the present cost of women's clothes.

## About Talk

SOME people talk much and do little. Others talk little and do much. A few are betwixt and between and never succeed in setting themselves or the world afire.

There is, however, a happy medium which will afford us the necessary outlet for our thoughts and yet serve the good of the community at large.

Don't be a clam, and don't be a big noise. Talk when you feel like it, but talk sense and talk to people who have sense. When we do that we will gradually bring to the surface the good points in each other, we will open up opportunities for the development of the community and will be able to hit upon the means of pushing our town along.

The man who talks little but says much when he does talk is often silent when a little talk from him would accomplish wonders. On the other hand the big noise is known as a noise and commands about as much attention and remembrance as a passing gust of wind.

Talk up, but speak gently and to the point. You will be both heard and heeded.

## Stiffing Commerce

WHEN you hoard money away, you assist in stiffing the commercial activity of your home community as well as the whole country at large.

If you put it in the bank, the banker lends it to someone who uses it to produce something. That keeps other people at work and keeps the money in circulation.

If you lend it on a mortgage or buy bonds, it serves the same purpose. It keeps circulating and everybody is benefited.

When money keeps moving, it enables many people to move.

—And the fellow who can't move ahead is in sorry straits.

The dollar that is hidden away is in a bad place. If you have such dollars bring them from their hiding place and put them to work.

## Soft Soap Justice

AFTER a lapse of nine years, a man indicted for second degree murder in the District of Columbia was brought to trial—and acquitted in a few minutes. In the local jail of the District languish convicted first degree murderers whose crimes were committed four or five years ago, but who, on one pretext or another, have thus far escaped the penalty provided by law.

Recently several hundred liquor cases pending in the District courts were nolle prossed because the prolonged delay in bringing them to trial had resulted in the loss of witnesses necessary to a conviction. The efforts of the police in the latter cases were wholly futile.

This is the situation in Washington, the capital of the nation, but conditions are about the same throughout the country. In Chicago the father of a murdered son attended court ten times to see justice meted out to the murderer. Each time the case was continued, until finally the father took the law into his own hands and shot the killer of his boy. Yet we are astonished at the prevalence of crime and marvel at the remarkable murder record of our large cities as compared with Great Britain where justice is swift and sure.

The American Bar Association has a committee engaged in working out a plan for avoiding the law's delays. All success to their efforts. It is high time that the people had a demonstration of the consequences that should attend closely on the commission of every crime.

In smaller communities murders are not frequent, but when they are committed, we are confronted with the same problem as larger cities.

Much of the law's delay can be avoided if judges will not permit trifling by attorneys who seek to postpone trial of their client until public sentiment has cooled off.

Few rural communities have any complaint against their judges, who are closer to the people and with few exceptions will not permit any temporizing with justice.

But the delay in larger centers has a psychological effect that affects the whole country and tends to license crime in every community.

Campaigning by radio will not please the politicians because there are no wires to pull.

## Pay Dirt at Home

A FLUSH of indignation is the emotion the average person experiences when reading of wholesale swindles.

But second thought naturally brings the reflection that most swindles are due to the greed of the swindled, and that they are served right when they allow their avarice to overthrow reason.

When the widow is fleeced out of the insurance money which should have kept herself and her children from want, the indignation is more or less righteous and lasting. Even in such cases as these, however, had the widow consulted and followed the advice of a reputable banker before investing all she had in blue sky stuff, it probably wouldn't have happened.

In the years that have passed, millions of hard earned dollars have been taken out of Andover, never to return, by oily-tongued strangers who have made their "proposition" look gilt-edged when it was really a gold brick.

Imagine, if you can, the prosperous state in which this community would now be, if all the money that has been invested in worthless stock, had been put back into this community where it was earned and originated.

Most of the wealth comes from the soil. If one-third of the profit that Andover land has produced for its owners had been returned to the land in building it up or had been invested in local industries, this spot would be a treasure island in a sea of business uncertainty.

But no end of advice on the subject will be of any avail so long as people are lured by wily tongued salesmen who never fail to refer to the success of Henry Ford and John D. Rockefeller. They forget that there are one hundred and ten million people in the United States and only one Ford and one Rockefeller.

The cats they have been letting out of the bag in the senate investigations are mostly polecats.

## Railroads Excess Profits

IF IT isn't one trouble with the railroads it's another. For years they have complained of not making any money. Now, when they are admittedly making money, they face the painful duty of paying their excess profits over to the government.

It has been almost forgotten, during the lean years of railroadage, that a clause of the federal transportation act obligates the roads to give the government all the profit they make over 6 per cent on their valuation. The Interstate Commerce Commission is now hastening its review of railroad values in order to establish a correct basis for estimating the excess profits.

The so-called guarantee of 5 1/2 per cent profits to the railroads expired by limitation two years ago. And strictly speaking, it was not a guarantee at all. It merely laid down the rule that the Interstate Commerce Commission, in fixing rates, should estimate them with a view to making it possible for railroads in general to earn an average 5 1/2 per cent. Some roads earned that percentage, and others failed, and in no case did the government meet any railroad deficits after Sept. 1, 1920, when the special war guarantee expired.

## Radio Talks to Farmers

RADIO broadcasting stations in some states are sending out on Tuesday and Wednesday evenings of each week, tabloid talks on agriculture, the last word of the scientist and the scientific farmer expressed in crisp and interesting form.

When it is considered that with proper methods of agriculture and with proper preparation of the soil, the revenue from farms might be doubled, the value of the movement is quite apparent. Agents of experiment stations preaching this doctrine of scientific agriculture are making much headway, but the dissemination of such knowledge requires ceaseless effort and talks by radio thus come to the assistance of the county agents and the farmer.

The radio station will present these facts not only to the farmer, but to the boys and girls on the farm. It will aim to make the farmer appreciate to the fullest extent his investment in his acres.

## Clothing

JAMES P. CANNON CO.

# Summer Suggestions

Men's Shirts of the finest quality in stripes, powder-blue tan and white shades, neck-band, collar attached, and collar to match, ..... \$1.25 to \$3.00

Athletic Union Suits made of fine nainsook, ..... 75c to \$1.00

B. V. D's ..... \$1.50

Men's Silk Hose, finest quality ..... 50c - \$1.00

Straw Hats — Last thing in style and weaves .... \$2.50 to \$4.00

Men's Suits in various styles and colors .. \$20.00, \$25.00, \$30.00

Boy's Suits, 2-pants, the kind that fit and wear! .. \$7.50 - \$11.00

Men's Oxfords in Black and Nutan, designed to fit the foot. Appealing styles! ..... \$4.00, \$6.50, \$8.50

Boy's Oxfords and Shoes made of that long-wearing leather, ..... \$1.95, \$2.95, \$4.00

Ladies' Oxfords and Pumps in kid, patent leather, satin and suede made up in prevailing styles, ..... \$1.75 to \$7.50

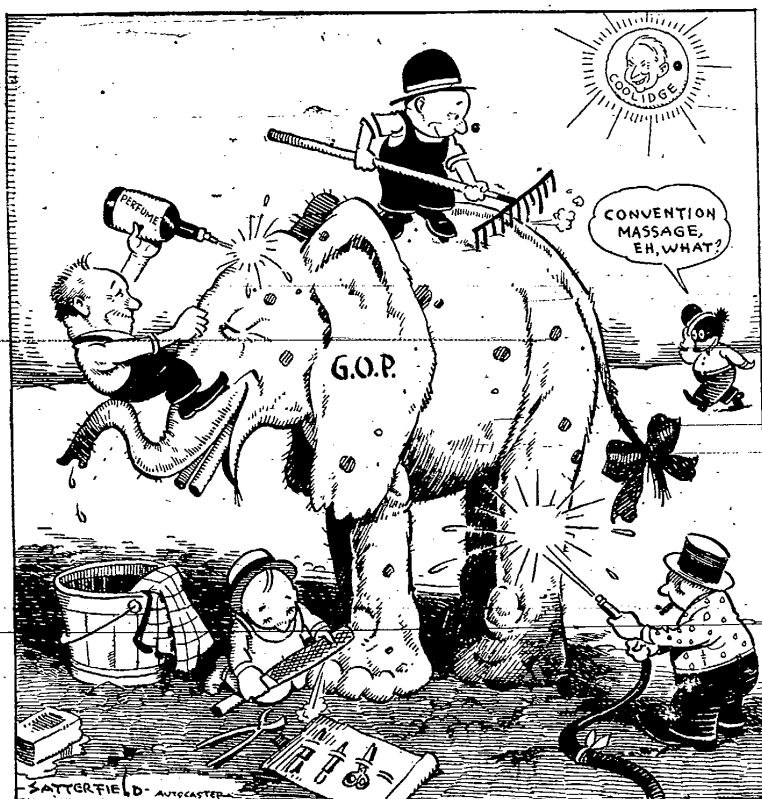
Snappy Sandals and Cut-outs in patent leather, grey airdale and smoked elk, ..... \$3.00, \$3.45, \$5.00

Misses' and Children's Sandals in patent leather, mahogany, red and smoked elk, ..... \$1.50, \$1.75, \$2.75

Merritt Silk Hose in all the new shades, .... \$1.25, \$1.50, \$1.75

# James P. Cannon Company

## GETTING DOLLED UP



## Influence of Mind Over Mind

EVERY person knows his own mind, but it is not every one who knows how to apply it. Many have positive convictions on certain subjects, but have not the power of will to assert those convictions in the face of determined opposition.

Every person has a mind of his own, but each mind is susceptible to influence from other minds, both great and small. The babblings of the fool will sink into the brain of the man of intellect, and sooner or later will have its effect in one way or another. The fool listens to the wise man and immediately imagines that he is himself the fount of wisdom. The man who walks the middle course absorbs both the wisdom and the foolishness of the others.

## Kickers

THE fellow who goes through life kicking at other people usually is propelled into eternity by a kick. Kicking don't pay either the kicker or the fellow who is kicked. The injustice of an unjust kick leaves many a heartache behind which rankles and grows into bitterness which lasts for months and years. At times it ceases only with the death of the victim. But the victim of the kick is not the only one who loses in the game. The kicker makes a reputation for himself with every kick that he gives, and that reputation follows him through life. When the day comes that he needs the services of a friend he often finds that he has kicked the only people to whom it is possible for him to turn. He loses because he has kicked himself out of the confidence of his fellow men. —Don't kick.