THE ANDOVER NEWS

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THE GREATEST POWER IN CIVILIZED WORLD.

A FRIEND of the News received this bit of sage philosophy thru the mail and sent it along to the News so that all may have a chance at it.

It is the kernal of the whole proposition of advertising. Every one advertises whether he means it or not. Every one also has something to sell. You and I and the other fellow.

Here it is.

Everybody advertises. We all do it. We can't And what we advertise is the strongest influence for - or against - us.

What do You and I and the Other Fellow advertise?

Ability or incapacity? Neatness or untidiness? Industry or laziness? Good temper or bad temper? Good judgment or poor judgment? Selfishness or fair play? Honesty or dishonesty? Loyalty or disloyalty? Cooperation or isolation? Bad citizenship or parotism?

Every man jack of us advertises one quality or its opposite, unless he is one of those poor mortals who let themselves be ruled by luck, or by the influence of others, regardless of principles.

We advertise whether we like it or not. Our qualities advertise us in spite of ourselves. Are any of us so foolish as to think it pays to be advertised by bad

A good reputation in the foundation of success. The way to get a good reputation is to be advertised by good qualities.

Whether we get a good reputation depends on what use we make of the greatest power in the world-AD-VERTISING -American Educational Association

LET 'EM SQUIRM

WHEN foreign governments enact laws they expect Americans to obey them within the territorial jurisdiction of those governments.

When the United States enacts the same principle should apply to citizens of other countries when those citizens reach American territory.

These are statements of common fairness and justice that no self-respecting person can question.

Congress has passed a law which prohibits any American ship from carrying liquor on board. same law prohibits any foreign ship from entering an American port with liquor on board, except for medicin-

al purposes. Foreign ship owners (and we suspect some of their governments, as well) are endeavoring to flagrantly disregard that law and the authority of the United States by carrying a full supply of liquor, that for voyage home being sealed by consular agents, to be opened after the ships leave American waters for their home ports.

It is a shrewd trick, and if allowed to succeed will drive American passenger ships from the seas unless the law is amended.

Here is the meat of the cocoanut.

If a British ship, for instance, is allowed to disregard the law it will have plenty of "wet" goods for its passengers as soon as it passes out of American waters.

An American ship, making the same trip, would be required to obey the law and require no liquor on board, except for medicinal purposes.

Which ship would get the business, and how long could an American ship continue in commission under such discriminatory conditions?

If any foreign ships entering our ports can not obey the law they should be forbidden the right of entry Either that, or American ships should be placed on equal footing.

The government should stand pat and compel a strict observance of our laws as long as they are inforce.

Only an imbecile would be guilty of slicing off his own nose.

you ever hear of one fighting ex cept for money?

Many a man who is short on brains is long on covering up the fact by keeping his mouth shut.

Keep your light under a bushel hen your wife is around. Then she won't know how small it is.

ing of prize fighters, did If it is true that the streets of understand why a profiteer kicks so strenuously against going to hell.

Success in worldly affairs is gen it will not produce is consumdinker—if modern booze is consumdinker—if modern booze is consumdinker—if judgement, and a little horse sence

Honesty occasionally gets a look-in.

How well have you advertised now well have you advertised your property for sale?

AMERICA IS FINE, THANK YOU

N AGITATOR rises to remark that the industrial situation in this country is bad because a million mer are out of work.

But he is wrong. He is even misepresenting the facts of the case.

Instead of being bad, our indus rial situation is marvelous, consider ng the chaotic condition that existed immediatly following the close of

Doubtless there are a million men out of work, but that is not an un usual number when we consider that there are one hundred and ten millions of people in this country.

There always has been and always will be large numbers of people out of employment for the simple reason that about a certain per cent of the population don't want to work and can not be induced to work. They are tramps, bums, crooks droones, agitators and general all around undesirable citizens.

There are others who would willingly work, but are physically in capacitated.

There are othrs who, if they can not find work in one particular trade, will not work at anything else.

Still others find it more comfort able to allow their wives and childrer o perform the manual labor while they enjoy a life of ease.

We have every reason to be satis fied with existing conditions. They are not perfect, never have been and never will be perfect, but they are vastly better than anywhere else in the world today.

EUROPE GETTING ON HER FEET.

HERE is news that, if authentic, will have an important bearing on the future market value of foreign

A noted editor and writer is back from Europe, where he made a specal study of existing conditions.

He says that England is taxing he eople heavily and paying her debts. That will inspire greater confidence in English bonds, and they will find a readier market.

France, he says, is raising money to carry on the government by nego iating new loans, instead of by tax ation-running deeper into debt. In view of this information French bonds will not be so attractive to the American invester.

Russia, according to him, is being ystematically misrepresented, by certain powerful newspapers and inter-They are, he says, making satisfactory progress toward governnent by the people. This statement is illuminating, in view of the harrowing stories we have been reading ince the war.

Norman Hopgood is the editor in question-a brilliant writer well nown to this country.

THIS country is rich and prosperous and our people are happy, beause as a rule we attend to our own affairs and do not meddle with those of other countries.

We will become richer and more prosperous and happier as time goes on if we continue our policy of noninterference that has proven so wise and successful in the past.

We are capable of handling our The Old World should bag wn affairs.

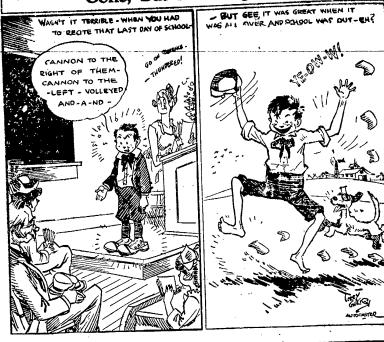
do the same. Foreign entanglements do not appeal to a majority of the American

PRESIDENT Harding declared in a recent speech that a reduction in freight rates can only be brought about by the consolidation of the railroads of the country into a small number of systems, under "rigorous

government supervision." He has our permission to try the the country were attracted by one experiment. Any old port in a particular feature which transcended

WRITER remarks that drinking Ato a man's health will not prolong his life. He might truthfully add that it will not prolong the life of the ed.

The noise that comes from some people's mouths doesn't always come from the upper part of their heads. Gone, But Not Forgotten



THE RICH GET RICHER.

CHICAGO traction official bought A 17,000 acres of land in the Ozark mountains in order to have a quiet place in which he could reire upon leaving active life in a great city. He bought the land "for a song" and intended to breed fancy attle as a pastime.

In making a survey of the pr perty engineers discovered vast deosits of iron ore. Now his property is more valuable than a gold mine, and the huge sum of \$12,000,000 has been already spent in erecting a plant for the turning of the ore into iron and steel.

Before selling your worthless surface, first ascertain what is underneath.

ON THE WRONG ROAD.

THE history of some boys is worth a few minutes of study.

When very young their mothers ach them that there is a God. Later they learn that there is

levil, and he appeals to them. When well along in their 'teens they become young devils themselves.

As men they try to outdo the devil. When death overtakes them and the devil gets them they realize that

ne is no friend of theirs. False friends are of no value vhether in life or death.

KINGS HAVE CHANGED.

WHEN the king of Bulgaria thought there was danger of being captured by peasant revolutionists he took refuge on a country estate with an airplane in readiness to convey him out of the country. His personal safety was his main thought.

In the good old days of the middle ages kings won victories or shared defeat at the head of their armies. They were real men in those days, and did not ask others to hold the

Bût times have changed. So have

OUR SUBLIME FAITH.

THE celebration of Independence Day in America was notable this year, as it has always been since our forefathers signed the Declaration of Independence.

People from abroad who witnessed the celebration in various sections of storm is better than no port at all. all others. That feature was the sub-

nd peoples great.

We've heard of men who are so wives do everything they tell them to do. It leaves no excuse for grumbling.

Our Classified Ads get results.

Cash & Carry Grocery

Now that the picnic season is with us, you will find all the necessary equipment here.

Potted Meat Minced Ham

Olive Butter Relish and Maise

LUNCH SETS

All ready for the table, 25c each; 6 Plates, 6 Cups, 6 Napkins, 6 Spoons.

WILLIAMS **C**. В.

Open Every Night Except Tuesday and Friday

The 5th of July

It is the day after. The speeches have been heard; the fire-works have been seen. All is quiet. So let us sit down and take stock—count our blessings—see how far we have progressed since that day, 147 years ago, when a bell in Philadelphia was heard round the world...

If the men of that day—Washington, Jefferson, Franklin and rest—could have walked into our homes yesterday, what do think they would have thought?

Your home, with its radiators, bathroom, kitchen, sink, laundry tubs, washing machine, vacuum cleaner, and hot and cold running water, would have made them to gasp with wonder and amaze-

Yet these men lived and fought for our independence less that entury and a half ago.

But as everything was explained, and as they were made to erstand, perhaps they would have said something like this:

"We gave you political freedom, but you have given your-selves a living freedom—a wonderful freedom—a freedom that begins with health and convenience and ends with comfort and

Still there are homes that know little or nothing about this wonderful freedom. Think of that!

Earl A. Richardson &

The wise man wins popularity b frankly admitting his ignorance It pleases others to think that they are of a superior mind.

The homely woman is seldom to be pitied. Where looks are denied there is generally an excess of brains.

If you want to change your wife' pinion just find out quietly what she thinks and then spring it as your

It is better to set a standard of your own and live up to it than it Highest Market Price Paid lime faith of Americans in America. is to try to copy somebody else and

Don't waste your thoughts on what others ought to do for you. contrary they get peeved when their what you do for them that will help to boost you into heaven.

> It is commendable to give freely anto others, provided the giving begins with your wife and family.

WILL LOAD Monday, July 9

ANDOVER

livingsin now is vacated unexpectedly,

and is for rent, you'll get the news thru the classified columns.

Che

you

JES

Train :

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Monda

July Belvi

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