BY I HARVEY BACKUS & SON

Our Keynote: "If There Is Not a Way, Cut a Way."

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WAITING ON GEORGE

ET George reduce prices first. I want a few more

That is the attitude of the average man in business today, nearly three years after the armistice.

It is the reason why we are all in the midst of a peroid

of abnormal business depression. It is the reason why six millions of our men are out of

employment. It is a condition which neither congress nor the gov-

ernment appear able to correct.

It is the attitude of the dog in the manger.

This country is made up of producers, transporters wholesalers, retailers and consumers. The consumer wants to see a reduction in the price of

every commodity except that which he himself produces and offers for sale. On the latter he clings to his high Railroad officials want to force-a reduction in wages

and salaries upon their employees, but do we see a desire all his cares and burdens, deems it on the part of any of these high officials to make a corresponding reduction in freight rates, passenger fares or their own swollen salaries The manufacturer clings tenaciously to the last penny

of his profits, yet he is strong for reducing the cost of raw materials he buys and for cutting the wages of his em-

The retailer is keen on pulling down prices in the wholesale markets, yet he loses no sleep in his efforts to reduce his own.

The salaried man, those in the professions and the a necessity for its observance. wage earners are just yearning for an opportunity to buy . In other words, let every car their food, clothing and all of their other necessities for less money, but they resist even the suggestion of a curtailment of their own means.

In fact, none of us are exempt, speaking as a class We are all tarred with the same brush.

We are perfectly willing, even anxious to have George do the cutting and slashing of prices, but when it them. comes to hitting the toboggan ourselves we simply can't see it. Therefore no one sees it except under the com- and the Volunteers of America for pulsion of necessity.

Every fellow wants to continue selling the products of his own hands or his brain at a high price, but most of us have concluded that we will shut down on spending until prices on other lines reach a lower level—in other words everybody is virtually on a buying strike against every body but himself.

The result is very little buying very little demand for production—a tremendous shrinkage in the demand

Because of this shrinkage six millions of men are out of employment.

The remedy is in our own hands.

When we are willing to see the light of reason and accept a general scaling down of our own urices along with those of others, the purse strings of the people will to the car owner, as he would simply with those of others, the pulse strings of the unember contributing the amount for the be loosened, normal buying will be resumed, the unember of distress instead of burning ployed will be summoned back to their work and prosper- it'up on the road. ity will be with us again.

But as long as we all wait for George to do it, it will

an sees her own beauty see her vanity.

The man who knows all things not poor. He is rich in conceit.

All a fellow has to do to be good these days is to quit being bad.

Marriage is a lottery in which they frequently scrap over the prize.

A hearty appetite is a choice po session. It helps the grocer along.

People who respect themselves are without the respect of others

Good advice is a thing of great iskness of the fool.

a pretty woman makes him act the

· 68

When experience is to be: the teacher there are few who care to Pars.

Study the good points of the man

Out of sight is not always out of mind. Sometimes the absent one forgets to pay'up.

Some people are in no possible danger of heing killed by over work. They never do any.

Very few men believe in gossip, but did you ever hear of one who

failed to listen? Some people are such inveterate

liars they are never believed when The wisdom of the wise man doe

not always protect him from the fool-

All people are not crazy who act that way. It is just the modern way of appearing smart

There isn't a person in this town who eats three square meals a day. They are always scrambled.

"Socks have no visible means of The state of the s that depends upon the sex.

24.

WHAT'S YOUR IDEA

WHAT is the most crying pace of the hour for Andover A peer that could be supplied by the su-thorities? thorities?

We would like to have es to this question for public ns of the News, The ion in the colum answers should be brief and to the

The News has given its ideas many imes now lets have yours.

Think the matter over with care nd then write as your opinion of what is most needed in Andover

No matter how brilliant your peronal idea may be, it can be of no value to the community unless t nake it public

That is what licity of ideas.

It is good for us all Spring yours.

THE PRESIDENT COULD DO IT

F THE coming winter is as severe as has been predicted the distress of the unemployed and their families

will he acute. president of the United States, with in the plans for affording necessary

Believing that the president has an open mind, we presume to offer

Let him issue a procamation calling oon all of the people of our country vho own motor cars to set aside on Sunday in a month to be known and observed as gasless Sunday, and to be continued until there is no longer

Then let the owners of the cars vol gas and oil they thus save that day toward a fund for feeding the hungry and furnishing warm clothes for

Let the enormous sum thus realized e turned over to the Salvation Army most needed.

We suggest distribution by these wo organizations because they are in close and constant touch with the oor and distressed, and are, we be lieve, better fitted for the work than any of the numerous charitable orranizations

Keepng a car idle on Sunday would work a hardship on no oneing, of course, that doctors, undertakers, etc., would be exempt where necessity arises for the legitimate use of a car.

The contributing of the gas and oil thus saved would not be an expense

A Sunday at home might be re-freshing to millions of people who re always on the move

An hour at church might be both The president can do it if he wil

It would be a small minded citizen ndeed who would not respond to so laudable and reasonable request from

HITTING HIM BOTH WAYS

DUBLISHED reports indicate that the president is on a quiet rampage against the gent profiteers.

It is said that Mr. Harding favor allowing realty owners a net return of ten per cent on the value of their property in the form of rentals, that value to be in accordance with their latest tax return, the overplus rentals to go to the government in the shape of excess taxation.

Some blow to the rent hog, eh? The landlord who has charged a reasonable rent and has filed a fair

tax return has nothing to fear. He has probably not made in excess of the probably not made in excess of the probably not made in excess of the first of dying.

It can be reasonably expected that by dint of extreme in filling his ax schedule the

valued his property at a very low

rent hor.



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| Men's High-ton Work Shoes | 5.00 |
| Men's Dress Shoes, rubber heels | 3.45 |
| Men's Work Shoes | 2.45 |
| | |

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figure in order to keep his taxes dow -probably far below its actual value If he is allowed to realize in rental only ten per cent net of what he told ually worth, he is out a considerabl sum of money, as all receipts above the ten per cent. would go to the

If, on the other hand, he puts up and claims that the propert is worth far more money in order t save his rents, he convicts himself of filing a false tax schedule and lays himself liable to a heavy penalty.

There's a kick waiting for his either way he may turn-If the pres dent's suggestion is enacted into lav He is in for an uncomfortable yer

od of squirming and squealing, with the great mass of the people enjoy ing his plight.

Good Advice: Follow your own

It requires brains to keep the pac And possibly that accounts many people ambling along at night.

Inquisitive people are seldom satisfied with what they learn. They always imagine that the put work freely.

If it be true that we pass from death into life again, why should we be afflicted with all of the discom

But the rent true, it when a up of the tax exemption the control of the control o pow man may be able to keep

act focume within that figure

Time and Tide Was Never Put on the Waiting List

It isn't what you WANT that mskes you plump and good natured. It's what you EAT.
If you keep your digestive apparatus all smoothed out with pure food groceries, sold over the counter in this establishment, you won't have anything to worry about except the income tax.

Try Once and Your Try-ing Days Are Over.

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of Wellsville, N. Y. Will be in Andover a portion of each month to tune and rebuild

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