

**SOUTH HILL**  
Feb. 21.—Ash Wednesday. The days are perceptibly brightening. A fortune in potatoes for those to have surplus. A number of our young people attended the Hook-and-Ladder race in Andover Monday night. Dean Horan was up from Wells Sunday enjoying the day with his people. Edward and Mary Dean joined party of Andover juniors for a high-ride to Wellsville Thursday. Francis Casey being the driver. Francis also transported another company of Andoverites to the same place Friday night. The Misses Fehren, of Wellsville, were guests of their sister, Mrs. Ed Horan and family Saturday night and Sunday. Miss Lenora Dean was a Wellsville visitor Saturday. Miss Nellie Horan spent Saturday night with Mrs. J. P. Smith, Andover. Rev. J. J. Sheehy, of Andover, visited Patrick Riley, Saturday morning, also called upon other prisoners. Louis Dean was the guest of several friends from Saturday until Monday. Daniel Dougherty, of Sugar Notch, Pa., visited his mother last Friday and Saturday. Ed. McAndrew was doing business in Wellsville last Thursday. Mrs. M. Harrington, of Vorhees Hill, was a recent guest of her daughter, Mrs. Herman Dean. Fred Henderson, of Andover, is doing paper hanging for A. C. Mings last week. Dean Bros. are drawing a carload of sand from Andover for cement work in their new barn.

**BENNETTS CREEK**  
Archie Stephens was a Hornell visitor the first of last week. Mr. and Mrs. Lawrence Knight visited in Canistota Sunday. Mrs. Shelley, of Greenwood is spending a few weeks with her daughter, Mrs. Menzo Knight. S. Pierson and family were ill with la grippe last week. Nearly all the farmers filled their ice houses last week. Mrs. Trowbridge of Ohio, is visiting her sister, Mrs. Chas. York. Alvin Terribury is working for Herbert McCaffrey. P. E. Stephens was at his farm Tuesday. Jefferson Fox died at his home on Slate Creek, Thursday, Feb. 8, aged 80 years. He served in the war of 1862, and leaves beside his wife one son, Olin of Utica, and one daughter, Mrs. Geo. Donaldson, of Hartsville. The funeral services were held from the family home on the following Saturday, Rev. J. H. Glover, of Canistota, officiating. Interment was in the Bennetts Creek Cemetery. Franz Terribury is ill with appendicitis. Mrs. David Parshall visited her daughter in Whitesville, a part of last week. Someone has said: "A store's advertising space in a newspaper, compared with the space used by other stores, should define its comparative importance in the community. Does your store's advertising space do that?"

**ALFRED STATION**  
Feb. 20.—Mr. and Mrs. Milo Moland and son visited at M. L. Palmer's Sunday. James Saunders, of Belmont, was in town to attend the funeral of A. W. Wescott, Thursday. L. Clair went to Buffalo the first of the week to hear Billy Sunday. Mr. and Mrs. John Clair, of Hornell, visited relatives in town from Saturday until Tuesday. Mrs. A. N. Smith, of Albion, Pa. is visiting at her father's, M. P. McHenry's. Mr. and Mrs. C. F. McHenry and two daughters spent from Friday until Sunday at L. Woodroff's in West Almond. Rev. Ira S. Goff went to Buffalo to hear Billy Sunday for a few days.

**HALLSPORT**  
Mr. and Mrs. J. L. Davies have returned from Kendall, N. Y., where Prof. Davies has been engaged in evangelistic meetings. Leon Bigelow, of Belmont, spent Sunday with his sister, Mrs. C. D. Ackerman. Mrs. Mary Cline has been visiting her mother who is very sick with pneumonia. Mr. and Mrs. Fred Richardson have returned from Buffalo where they have been visiting Mr. Richardson's brother. A load of Hallsport people spent a very pleasant evening at Milo Sherwood's, last Thursday evening. Try the job printing department of the News for quality printing.

**INDEPENDENCE**  
Feb. 19.—The Aid Society realized about \$14.50 from their dinner Thursday. Wallace Briggs is spending a few days at Canistota and other places. Rev. W. D. Burdick closed the evangelistic meeting Sunday evening. His talks each evening for the past two weeks have been very helpful and instructive. A large load of Andover ladies attended the Aid Society dinner, Thursday. Mrs. John Lewis is visiting in West Union this week. A little daughter arrived at the home of Mr. and Mrs. A. Lowry, Tuesday. Mr. and Mrs. A. C. Green and daughter, Fern, are guests of their parents, Mr. and Mrs. W. W. Thompson, at Coudersport. Mr. and Mrs. E. R. Crandall and Jane returned from a two-weeks visit in Pennsylvania, Monday. The Junior Society held a social at the Parish House, Sunday.

**INDICATIONS OF SCARCITY.**  
"Did you talk with that soapbox orator?"  
"Yes," replied Senator Sorghum; "but I don't believe we'd better give him much encouragement. His appearance is likely to be depressing by calling attention to the empty condition of the soapbox."  
**IT ALL DEPENDS.**  
"I think it is very stupid for people to sit holding hands."  
"If you think that, you ought to try a good, lively game of poker once."

**PUT TRUST IN EMPLOYEES**  
Some Suggestions Recently Made by a Writer in the American Magazine.  
In the American Magazine the winner of the contest called "What I Could Suggest to My Employer," says if he had a chance to talk to his employer he would say:  
"You want a strong, well-knit organization. Then, above all things, trust your men—and show it. If you feel any doubt as to any man's ability, conceal it. Make that man, and others, too, feel that you are depending on him, that you have confidence in him, backing him up. Keep that attitude consistently until at least you are fully convinced that he will not do. Other things being equal, there will be very few men to fail with that support. But when a man does fail, when it is quite clear to you that he is not the man for the job, then by all means shift him or let him go at once. Do not keep him to nag and grumble at, for that will only discourage the rest of your organization. They will feel that their own rights (by better service) to the place are being ignored."  
"You have good men. Respect them. Have confidence in their judgment. It is a good thing to consult outside men, to get the outside viewpoint. But after all remember that your own men are far more vitally interested in the success of the company than any outsider can be and that their intimate knowledge of your equipment and needs makes them better fitted to judge as to the effect of any new plans or trade conditions on your business. Value their opinions and judgments, accordingly, even though you do not follow them, and show that you value them in every possible way you can."

**ALL A TRAFFIC WILL BEAR**  
Guiding Principle of Business That is Surely Being Carried to Excess Nowadays.  
One of the causes of decline in steamboating made a reappearance on the St. Louis levee about dusk Friday. A packet boat loaded with way freight, was ready for departure south. But a crew to unload at points of destination, and to load in more freight to be taken en route, could not be hired. The captain of the vessel which plies between many points not touched by rail, and other points within short distances where rail competition is successfully met, stationed himself on the levee and began bidding for men to go aboard. His first figures were liberal for men of that kind, but the negro roustabouts, having well learned the lesson of taking all that a traffic will bear, stood out for higher and higher figures, until the captain was forced to pull the price until it reached \$90 per month, or \$3 a day, in addition, of course, to subsistence. This captain got a crew and took his boat out. But how often such delays, first in loading at the point of departure, and later in getting a boat's crew, have resulted either in the falling off of shipments or in the wiping out of the boat's profits through excessive cost of handling. Often both of these evils, working together against steamboating, have put fine vessels out of commission, even among packet boats. — St. Louis Globe-Democrat.  
The habitual ad reader is enabled to increase the purchasing power of practically every dollar that he spends. Sometimes his dollar does the work of two. Always it does a little more than the dollar of the person who doesn't read ads.

**Babcock & Davidson**  
114-118 Main Street Hornell, New York

An Event Of Unusual Importance - - Our Annual Sale Of



**HOUSE DRESSES**  
At Money Saving Prices

**\$1.25 EACH**  
House Dresses made of a splendid quality of Percale in both light and dark colors—neatly trimmed—a wide range of patterns—made very full and in all sizes .....\$1.25 each

**\$1.50 EACH**  
House Dresses made of good Dress Gingham in stripes and checks in blue, grey and white with black—splendidly tailored—buttons of a superior quality—all sizes \$1.50 each

**\$2.50 EACH**  
Chambray House Dresses trimmed with white plique collar—unexcelled tailoring—all sizes .....\$2.50 each

**\$2.50 EACH**  
All White House Dresses made of fine linen finished cotton with hem-stitched collar, cuffs and pockets .....\$2.50 each

**AND BUNGALOW APRONS**

Never before have you had the opportunity of selecting Aprons from so large and varied an assortment. But the feature which will impress you most is style. The beauty and the novelty of their trimmings, the attractiveness of the patterns and materials used, and the stylish lines upon which they are cut so enthused our buyer that 50 dozen of them were ordered for one shipment.

Since they were bought, however, prices have advanced to such a point that we can now offer them to you at less than the present cost of the fabrics of which they are made.

Buy now for present needs and buy several more to lay aside for the future.

Then, when Summer comes and you are in and out of the house more than now, you will greatly appreciate the attractiveness and style in the Aprons you have chosen:

**79c EACH**  
Mary Pickford style of Bungalow Aprons—made of Percale in both light and dark colors—neatly trimmed with piping or contrasting colors—buttoned front or slipover style with lace—all sizes .....79c each

**89c EACH**  
Stylish Bungalow Aprons, made of a heavier grade of Percale—have Charlie Chaplin pockets and tie effect on the collar—medium light and dark colors—also Aprons made of Chambray. All sizes up to the extra stout 50 ..... 89c

**95c EACH**  
Navy Blue Percale Bungalow Aprons trimmed with white rick-rack—navy blue is a color that is hard to procure—all sizes up to 50 95c each

**\$1.25 EACH**  
Bungalow Aprons of fine heavy Percale in a medium color stripe—neatly trimmed with plain colored chambray and wide belt .....\$1.25 each



**CAPS AND SCARFS**  
**AT CLOSING OUT PRICES**

The Meadows Caps and Scarfs to match in Fancy Plaid—a splendid style cap—Scarf has wool yarn fringe—just the thing for school wear on cold days.

SPECIAL 40c SET

**YOU CAN REPAPEL YOUR LIVING ROOM AT A TRIFLING COST**

If you come here for the Papers. We have over 30 patterns in Living Room and Bedroom Papers—splendid qualities and all of them new Spring patterns—for

25c PER DOUBLE ROLL

GARDNER & GALLAGHER COMPANY

**CLOTHING SALE**

We Still Have Some Very Good Values Left at These Reduced Prices

**SUITS AND OVERCOATS**

\$28 & \$30 Suits and Overcoats now \$22.50	\$20.00 Suits and Overcoats now \$15.00
\$25.00 Suits and Overcoats now \$18.00	\$18.00 Suits and Overcoats now \$12.00
\$22.50 Suits and Overcoats now \$16.50	One lot of Men's Overcoats now \$7.50

Our Dutchess Trouser Sale is still on.  
Special Offering in Boys' Suits and Overcoats.

**GARDNER & GALLAGHER CO., Inc.**  
111 Main Street HORNELL, N. Y.

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WE ARE AGENTS FOR THE  
**Champion Drills and National Sowers**

**E. A. Richardson & Sons**  
Phone 367 All Work Guaranteed

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**George Washington**  
"Was First in the Hearts of His Countrymen"

**J & K SHOES**  
are first in the hearts of women

WHEN it comes to Footwear, it is safe to say that J & K Shoes hold first place in the hearts of women who know—EVERYWHERE!

They will hold first place in your heart, too, if you will just come in, slip your foot in a pair of J & K's and to convince yourself wear them a few days and note how your friends admire the bewildering style of your lovely footwear.

**Burdett & McNamara**  
121 Main St. HORNELL, N. Y.