PUBLISHED WEEKLY be read by every one. It has opened OUR KEYNOTE:

office at Andover, N.

"EFFICIENCY"

For the past few years we have ali heard the word "efficiency" used un criticized for what they do say, no til we had nearly concluded that it one thinks of giving them credit for was being over-worked, that it was! what they do not say. facturer, every office manager, and

Nov. 30th; has put a different definireading its articles in that issue. has hit the root of the subject. Ten Efficiency Means" to them; while Ed- pect's blood pressure, a more im-

ward Earl Purinton, in a leader an Vance Thompson, whose "The Ego | the shortest time and easiest way. to the satisfaction of all concerned."

the power of the influence of such a wide experience as a Parisian bon periodical when a whole Sunday vivant, who is now in New York for and apply the personal tests to as issued a series of 30 questions called their ego. That the former is use [\* with less and the latter indispensible, is directions for their use and markings. the verdict of this ingenuous missionary of the new selfhood. The Young People's Class in the Pres. byterian church last Sunday, and OPENING THE NEW the High School pupils, each used this test this week and report splen-

did results, and a marked interest resolution proposed by Julia Opp Fav. I' by the young people. Considering how many college men go into business, it often seems sing- Campaign on November 6th: gie Hall which opened the New York or ular that more of the collieges do not | "Whereas, one-fourth of the states | specialize on efficency. The New in the Union have now extended the York Chamber of Cemmerce was in vote to their women, and have thus formed a few months ago that \$500, established the fundamental principle of our nation, a government of the lege of Cemmerce. Here is one in people, by the people and for the dication that business men feel that "Whereas, it is impossible that

this gap in our educational system three-fourths of our states shall continue to be aristocracies of sex, ruled should be filled. When a college fellow spends four fourth are true republics ruled by all by one-half of the people, while oneyears in studying the literature of the people, therefore be it the ages, and spends the rest of his | "Resolved: That we the citizens of life tending a ribbon counter in a dry New York call upon our Legislature goods store, the tools and the man coming session the pending woman don't fit. Callings like this are very suffrage constitutional amendment.

honorable and necessary. But when and be it further a man has set out to be a college; "Resolved: That since progress, professor or a knwyer, and ends up common sense, justice, consistency, with operating a street car, there is demand the adoption of that amenda discrepancy between his mental experience and his physical surround frage at the next election." ings that makes him disgruntled and;

What the Tribune Thinks

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YORK CAMPAIGN

New York, Nov. 9 The following

ersham was carried enthusiastically

at the great mass meeting at Carne 7

The average college man is called. Women have won the vote in two a nuisance around a business house more states, Montana and Nevada, for a year or two. He should have and it must be agreed that the cause acquired certain regular habits of ap- exhibited a healthy spirit of growth, plication, and should know something Widdle West by Illinois failed to about the social, literary, and spirit push further east. Nebraska may ual experience of the race. This yet join the list through the late remakes him a more interesting man, turns from rural districts, and Mis-But in the technique of trade, he is ingly heavy vote in favor of the distanced by the office boy, which change. Ohio along showed an overmakes his early years of work pecul- whelming sentiment against the meas.

Certain principles underlie business, . "These results may be disappointwhich one must learn to achieve sucting to the change will probably feel that: cess. A man might labor 10 years this important reform is progressing before blundering on them. One reg. quite fast enough. The Far West is - with period during senior year could now a unit in accepting votes for wo-"sive a fair idea of them. It seems men. That is to say, weiter the change has been thoroughly tested

et atta into the husiness world, with turally, To doubters this steady et giring him some notion how to spread of the reform among neighbor-Apply principles like scientific effic ing states carries far more convicsect perchology and salesmanship, tion than all the arguments in the

The Independent of Nov. 30th should

"Efficiency Service," with M.

questions in relation to person.

tefficiency, health, work or business.

PREACHING AND EDITING

Editing a newspaper in some

At the request of the pastors and official members the Seventh-day Baptist, Prestyterian, Methodist, and Baptist those who are not yet Christ ans into the Kingdom of God. Will you not take this as a personal invitation to attend the services and nothing sensational or extravagant in the meetings, but the truth

TO THE PEOPLE OF ANDOVER: GREETING

EDGAR E. DAVIDSON, Evangelist

example of Illinois, a state presenting its patrons, and ought-to-be patrons, all the problems of New York. As through its advertising. Store-friends

FRANK'S CASH GROCERUI

Those Nice, Fresh Ones, Direct from Baltimore

IMPERIAL FLOUR...Always Good

F. E. FRANK

## BLOSS BROTHERS' GROCERY

By Quart or Gallon OYSTERS Raw or Stew

FINE MALAGA GRAPES GLOVES AND MITTENS AT ALL PRICES

COMPLETE LINE OF GROCERIES

BLOSS BROS.

# CANNON BROTHERS Special Sale

# LADIES' SUITS, COATS and FURS!

Every Garment Must Go

Price Cutting

Beginning today and continuing until every garment in the store is disposed of, we will sell Ladies' Coats, Suits, Furs and Dresses at prices never heard of before. These are less than January or February sales 💈 prices, so don't wait. Come today while stocks are best.

One lot Ladies' all wool Suits, including \$1.98  Coat and Skirt	CHILDREN'S COATS
One lot Ladies' all wool Suits, including \$3.98  Coat and Skirt	
One lot Ladies' all wool Suits, including \$6.98	
One lot Ladies' all wool Suits, including \$10.98  Coat and Skirt	One lotOne lot
One lot Ladies' Suits just consigned to us by a manufacturer—Suits that were made to sell at \$25.00—absolutely the latest Broadway styles. \$13.98  While they last	Furs for Christme A leading manufacturer has sent
Cne lot Ladies' all wool Coats Now\$1.98	days selling a mammoth stock of Laddren's Furs, which we offer at prices bacost to manusacture.
One lot Ladies' all wool Coats Now:\$3.98	The styles are all new and up to the
One lot Ladies' all wool Coats	Regular \$5.00 Fur pieces Regular \$7.50 Fur pieces

One lot Ladies' all wool Coats

Now \_\_\_\_\_

ALL LADIES' WORSTED DRESSES AT JUST

HALF PRICE "

# One lot\_\_\_\_\_ \$1.98 One lot\_\_\_\_\_ \$5.98

### Furs for Christmas A leading manufacturer has sent us for a few days selling a mammoth stock of Ladies' and Children's Furs, which we offer at prices barely covering cost to manusacture.

AT THESE PRICES

The styles are all new and up to the minute.

Regular \$5.00 Fur pieces\_\_\_\_ \$2.95 Regular \$7 50 Fur pieces\_\_\_\_\_ \$4.95 Regular \$10.00 Fur pieces\_\_\_\_ \$6.95 Regular \$15.00 Fur pieces\_\_\_\_ \$9.95

Fox. Mink, Marmot, Coney, Opposum and Wolf skins made up in newest shapes. Don't postpone your Fur purchases. These prices will never be offered you again in new and stylish Furs. Furs selected may be laid aside for you until Christmas.



URRENCY in the pocket DEPRECIATES. In the bank it EX-PANDS. A person with a \$100 check in his pocket likely will go all day without cashing it. With a similar amount of currency | there is a tendency to SPEND A LITTLE. The check remains intact So it is with a bank account. A person likes to KEEP IT INTACT

## Burrows National Bank NEW YORK STATE DEPOSITORY

Report to Comptroller Sept, 12, 1914 Surplus and Profits, \$26,199.00

MAILS CLOSE.

W. F. O'Connell, Postmaste



-A son was born to Mr. and Mrs. erage \$3 worth, says the Farm and the guests. Horace McCaslin of Belmont, Nov. 24. Firieside. -Look over our advertising col-

ou money. and Herbert Davis, of Belmont, were get prices. married recently.

the Rev. Ira Hotaling of Wellsville. ais poultry at the show in Wellisville, Office to the effect that a muff was left upon an Erie train by a lady

a resident of Wellsville, died at her 5th. The muff is now at Salamanca. home in that village, last Friday, aged 69 years.

The turkey dinner given by the Mr. Loper has purchased the property King's Daughter's of the Presbyter- on Maple street of P. M. Swink and ian church, Wednesday night, was moved his family to this village from

ley Furhman & Martin Company.

-M. E. Loper is working for Grid-

- "Any man who objects to women denly Nov. 24th at her home in from Andover, burned to the ground Voting either has no respect for his Friendship, aged 67 years. Deceased

rolonged anybody's life.

\$300,000,000 worth of eggs a year music by the Misses Willliams.

-Nothing finer for a Xmas gift big musical show, booked for, prom-

engraved or printed ones, the highest | that usually turns out when anything -Miss Mildred Davis of Rochester, quality at reasonable cost. Call and good comes our way. This play is -Mrs. Daniel B. Sill died at her exceedingly pretty girls, are all ca--Mrs. Mina Stewart and Thomas home in Cuba, Nov. 23. Mrs. Sill was pable. An enjoyable entertainment E. Connell were married recently by eighty years old, born in the town of promised at the Auditorium, Friday, New Hudson. She had been a resi- Dec. 11th. dent of Cuba for many years.

There was a man in our town. And he was wondrous wise, -Word has been left at the News He swore by all the dogs that be He woulld not advertise. At last one day he advertised,

And headed "Sheriff's Sale." -Midway, Ky., Clipper.

PLAN FOR BIG APPLE SHOW

Southern New York

NOTICE TO ODD FELLOWS

bons, one second premium and a special price with the plrize. They were all'received on his Black if Cochin Bantams.

-John Peterson is in jail at Bel-

-Chicken-pox and more chicken-pox. That is every person eats on an av- very pleasant time was reported -"Seven Hours in New York," the

gem. The company and chorus of

And thereby hangs a tale; The ad was set of nonpariel

FARM HOUSE BURNS The Charles Crandall farm house on Cornelius Hill, about nine miles Wednesday morning, together with a suf- the representative of the Wieder place. They saved nothing but a

Hernica Mondo

Reta Sigens

Mary Burth

He does not know how to read.

AUDITORIUM

Complete Scenic and Electric Production

The Biggest Show

A Gale of Laughter Andover Has Seen | A Wealth of Song

A Splendid Company in a Play of Real Merit

American Beauty Chorus and the Harmony Trio

25c, 50c, 75c and \$1.00 Seat Sale at Brundage Drug Store, Wednesday at 9 a. m.

# To ANDOVER MEN.



Wishing to Save Money We advise you to come to our

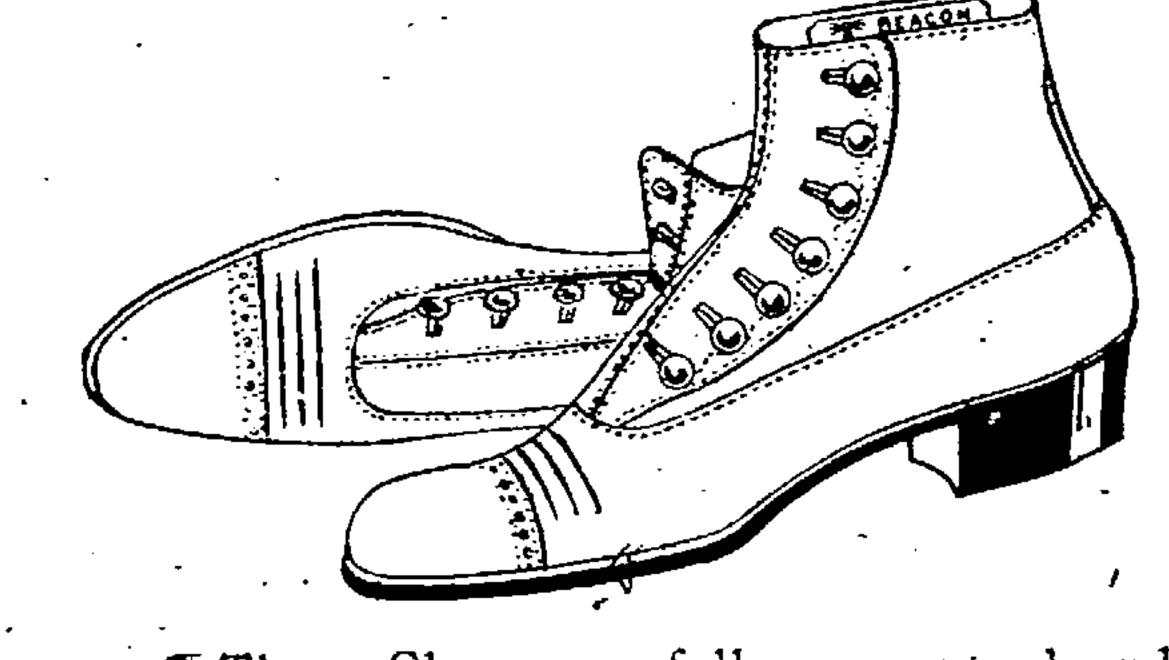
store and see the Heavy Overcoats

> that we are selling at \$9.00 to \$15.00

Every Coat is new and of Latest Style and High Quality. want to close them out in the

satisfied don't buy.

If you want a Shoe of Distinction, with stylish make and good wearing quality, try the



These Shoes are fully guaranteed and the price is reasonable, quality considered.

## OUR SUIT SALE

is now on and comprises some very rare values. All of our \$15.00 and \$18.00 Men's All-Wool Suits at

\$13.00

We have a few Soft and Stiff

HATS that were \$2.00 and \$2.50

now \$1.00

Come in when you are looking for that CHRISTMAS GIFT. See what we have.