

OUR KEYNOTE:

"If There is not a Way, Cut a Way."

Entered at the post office at Andover, N. Y., as second class matter.

WHEN ARE YOU GOING TO DO IT?

The first thing you will say is, Do what? The thing next to you, That is, look out for the welfare and the pushing forward of the interest of your own town. Spend all the money you can among the merchants of your own village. Exhaust the resources of the merchants of your own town, before you go to other places to spend the money you made from the people who live in your community.

After you have looked over the catalogues of mail order houses, and also from other cities, then go to the merchants in your own place, get their prices for the same class and grade of goods, compare them, take out the cost of the mallage etc., and you will find that the chances will be that you will trade at home, and make friends and do good.

Keep at it, that is the pushing of Andover, give yourself a Christmas present, full of good purposes to make Andover worthy of your best effort and purpose. Never get down because a few things are apparent which you stumble over. Get busy and do it. Push every pound of your influence and money that you have to expend in making the community interest stronger and better. Not in many moons have you found clearer cut advertising, and the spirit of enterprise so evident as the Christmas advertising in the columns of the NEWS. It is a spirit of the community, that we have seen in the past, and tells its own story on the face of it, that Andover merchants can be, and are, live and wide awake to your interests as well as their own.

So we believe that every reader of this will become a pusher, to making the other person do it, for there is no incentive like the incentive or example.

Andover churches will be preparing for the Christmas season and times with the usual Sunday School exercises, which is well. But wouldn't the community interests be served as well if each church look up all of its "shut ins" or the people who have grown old and to whom Christmas comes only as a sacred memory of the past, and give them at least (and this year) a Christmas look to be remembered. We are always talking about the children and Christmas is the children's day. May it not as well be the day when the Fraternities, the Churches, and all who will give some cheer to the older ones, for there will be people back on the hills, yes maybe, near your very door, who would appreciate that call, that little token of remembrance this very next Christmas. Help them and the joy comes back to the giver with a greater force and power than one who has never enjoyed it can realize. If you have never given a smile where it was needed, you haven't had all the fun there is in living.

When will you do it?
You say it is a far cry from advertising to Christmas giving; but not so far after all. Get the community spirit and you will see there is not so very much difference at all.

NOTICE TO STOCKHOLDERS.

The regular annual meeting of the stockholders of the Burrows National Bank for the election of Directors and the transaction of other business, will be held at the Banking office, on Tuesday, January 10th, at 2 o'clock P. M.

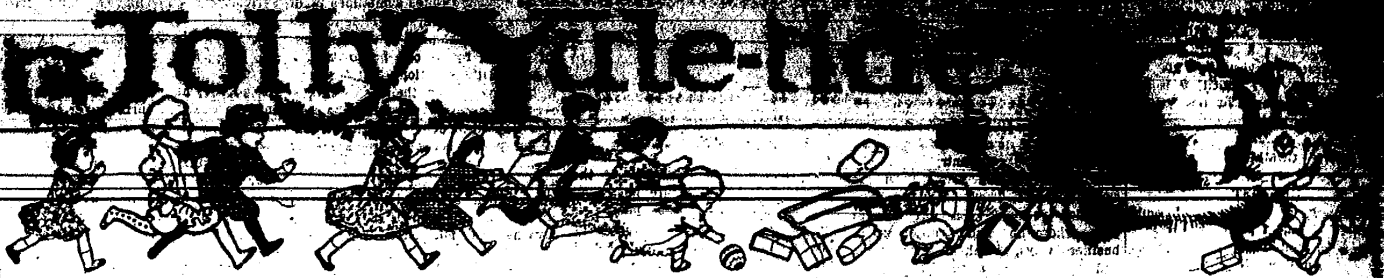
All stockholders are urged to be present.
F. W. BURROWS, Cashier.

DONS LOVED UNIFORM TO DIE.
Veteran Succumbing to Old Wound, Has Wish Gratified.

Beverly, N. J., Nov. 25.—John White, 69 years old, member of the Twenty-third New Jersey Volunteers, died last night, after a long illness, caused by a wound received in battle, and which began to trouble him five years ago. White was a sturdy old soldier, and served in many of the principal battles of the war.

Knowing that his end was near, White asked his family to help dress him in his old tattered uniform in which he had expressed a wish to die. His wish was granted and in less than five minutes after he was dressed he died.

—Perhaps most of your "bad luck" consists in failing to answer the want ads that contain opportunities for you.
News Printing House.



CANNON BROTHERS

Christmas Preparations Solved for Everybody Here

Important Purchase of Ladies' Coats for Christmas



Urgent need of cash by a famous maker brings us a lot of Coats in Cloth and Fur imitations at prices hardly covering their manufacture. The styles are the snappiest that have been brought out this season. Surprising values are shown in the \$10 line, Coats that would bring \$15 regularly. The \$12.50 and \$15 models are away beyond the Coats usually sold at those prices.

Christmas Furs

Every favorite Fur is represented here in this new Xmas stock. Besides having a large assortment from which to select. Our low prices and guarantee are inducements to buy your Furs here. Black Fox, Black-Opposum, Black Hair and Coney are much worn this season. Our Stock includes these and Squirrel, River Mink, Black Lynx,



Jap Mink, and Fox in all the newest Neckpieces and Muff shapes. Quality neckpieces from \$1.25 to \$2.00. Muffs at about the same figures. Make your selections now while the assortment is at its best. New lot of Children's Sets, including some novel styles, priced from \$1.00 to \$5.00.

Christmas Waists

Several dozens new Waists for Christmas selling including tailored Waists of linen and cotton in striking styles. A special value in shrunk cotton tailored Waist at 98c. Messaline Waists, in brown, navy and black, appropriate for an elegant gift, \$5.00. Black Taffeta and Jasper Silk Waists at \$3.50 to \$5.00. Lacy Lawn Waists in excellent assortment from 98c to \$4.00.

Ladies' Christmas Suits



Just arrived direct from New York City, a lot of Ladies' Suits in attractive styles, no two alike, priced from \$12.50 to \$18.00. Colors are navy, brown, green and grey. They are strikingly handsome at the prices and represent values a third more. But don't be tardy if you would have one of them.

Christmas Silks and Dress Goods

New stock for Christmas. Silks of latest shades, at 25c, 39c, and 50c. You must see these to appreciate their beauty and value. Dress Fabrics of worsted, and mercerized materials in new weave and coloring.

Christmas Shoes for Everybody

High class footwear of every description. This store's Shoe business forges ahead each season and there's a reason. We have what the people want, keep abreast of the styles and stand behind each and every pair. Whatever your shoe needs may be, come here and you will be pleased.

Ladies' Patent Button, cloth and gun metal tops, \$2.50, real \$3 value. Men's Walkovers at \$3.00, \$3.50 and up to \$5.00. Douglas Shoes for men in latest leathers, \$2.50 to \$4.50. Men's Crown Shoes in patent and plain leather, \$2.50.

Christmas Kimonos



Ladies' Kimonos and Dressing Sacsques of every conceivable design and coloring, priced from 50c to \$2. Babies' long Kimonos, 50c. Short styles 25c and 50c.

Christmas Petticoats

A manufacturers samples came just in time for Christmas buyers to reap the benefit of their price discounts. High grade Petticoats from 75c to \$1.19. Heatherbloom Petticoats, black and colors, \$1.25 to \$2.50.

Christmas Linens

Pure Linen Table cloth at 50c, 66c, 75c, 85c, \$1.00 and \$1.25. All are of new designs and are marked at special prices for Holiday selling. Napkins at \$1.00 and up to \$5.00 per doz. Lunch Cloths, \$1.00, \$1.50, \$2.00 and \$2.50. Holiday Towels, at 25c, 35c, and up to \$1.00 each. Fancy Battenburg Center Pieces and Lunch Cloths at \$2.00 to \$4.00. Fancy Table Sets, including Center Pieces and Doilies.

Christmas Sale of Men's Suits

Seek wherever you will and you will find nothing to compare with the Suit values we offer during the next three weeks. Special low prices on the newest models to make a clean-up before Christmas. Suits worth \$20.00 at \$15.00. Suits worth \$18.00 at \$13.50. Suits worth \$15.00 at \$10. Boy's Suits and Overcoats proportionately reduced.

To-morrow we put on sale some of the noblest Coats you have seen



at prices much lower than early season would bring.

The long light colored Coats with Presto Collars at \$9.00, \$12.50 and \$15.00. Black and dark mixed Coats with velvet and self collar as \$8.50, \$12.50 and \$15.00. The Famous Hickey & Freeman make predominate here but there are other brands to choose from. We just received a large shipment of newest styles in headwear including the Gold Bond Hats in derbies and soft shapes. Entirely new line of Caps for gifts at 50c and \$1.00. Fur Caps at \$2 and \$3.



CANNON BROTHERS