Ensilage Cutters . . .

Can supply you any size at a living price.

HOYT HARDWARE CO.

Bell 34 A. WELLSVILLE, N. Y. Century 10

ANDOVER PERSONALS.

Mrs. E. G. Smith passed Sunday at Alfred.

Miss Mary Cannon is in Buffalo this week.

Miss Mary Dean is clerking in Cannon Bro.'s store.

Miss Kate Mulcahy visited Olean relatives last week.

Rev. and Mrs. Pickett were at Hallsport last Thursday.

Fred Heseltine of Alfred had business in town to-day.

Mrs. R. Hardy and Mrs. T. N. Boyd were at Cuba last week.

E. J. Atwood was a business guest of Wellsville Saturday.

Miss Inez Bess was visiting Hornellsville friends Sunday.

Mrs. F. S. Clarke returned home from Cuautauqua last evening.

C. N. Robbins is attended the funeral of a sister-in-law at Rushford.

John E. Fox was entertained by Wellsville friends Sunday evening.

Elmer Spencer of Canaseraga was a business caller in Andover Monday.

Miss Jane Closche of Wellsville was visiting friends in town Sunday.

Crandall Lester of Richburg was a business visitor in Andover Tuesday.

Misses Gertrude and Nellie Lynch visited Hornellsville friends this week.

John Howe returned Thursday night from a four weeks visit in New York.

Miss Margaret Cahl of Bradford is a guest at the home of Chas. Driscoll.

Mr. and Mrs. J. A. Travis arrived home from Chautauqua Monday evening

George Fox of Wayland was the guest of his son, John E. Fox, Sunday.

Mrs. Mac Green and son Kenneth are visiting Wellsville relatives this week.

Misses Mary Parker and Grace Rice were calling on friends in Wellsville Sunday.

Attorney Phillips and Ed. Kinney were in Roxville Saturday on legal business.

Rev. S. D. Pickett was in Angelica on a business trip last Friday and Saturday.

Rev. Charles H. Harrington is on business in Rochester for a few days this week.

Mrs. F. R. Hincher passed a few days with her sister in Almond the past week.

Mrs. Everett Watson of Cleveland, N. Y., is guest of her sister, Mrs. L. D. Bronner.

Clark Richardson returned Monday night from a week's business trip to Coudersport.

George Robinson left Monday for a week's vacation with his grandparents in West Almond.

C. E. Little of Meriden, Conn., is the guest of his friend, R. L. O'Donnell, for a few days.

Mrs. J. W. Richardson and daughter Celia were at Wellsville on Wednesday of last week.

Mrs. Estee of Milton, Wis., was a guest at Jerry Clarke's Thursday and Friday of last week.

Chas. K. Regan of Almond, Erie's station agent, is spending a week's vacation in Andover.

Mrs. F. E. Martin and two little sons and Mrs. M. H. Hann visited Alfred friends Thursday.

Foreman P. F. Wall, of the National Transit Co. of Wellsville, had business in town Saturday.

Misses Laura Graves and Mae Rollins of Whitesville were visiting Miss Leola Clarke Tuesday.

John H. Watson of West Almond spent Sunday at the home of his sister, Mrs. C. A. Robinson.

Floyd Brundage left Andover Saturday evening for Ithaca, where he will remain a few weeks.

Miss Mark Sheppard and son Mark of Alfred were guests of the family of Jerry Clarke last Friday.

Mrs. Lottie Lee Harder and son of Wellsville visited relatives in town several days the past week.

Mrs. H. E. Witter and son Frank were visitors at C. S. Clarke's Friday night and Saturday.

Mrs. Murry Collins and daughter Gretchen of Friendship are guests of their uncle, J. W. Richardson.

Walter Calhoun, who has been working at Penn Yan this summer, returned home Saturday evening.

A. D. Pickett and wife of Port Allegany, Pa., came to visit their parents at the M. E. parsonage last Monday.

A. A. McCarn started Monday morning for Albany, where he is in attendance on the Grand Lodge of the I. O. G. T.

Mrs. Arthur Mingus returned from a three weeks visit with her father, John Morrison, at Worthington, last week.

Mrs. A. J. Green passed several days with the family of her son, M. A. Green, in Hornellsville, the past week.

Mr. and Mrs. Sidney Crandall and son George attended the funeral of Supervisor A. L. Chase of Whitesville Monday.

Mrs. M. A. Green and son of Hornellsville were guests of Mrs. A. J. Green Wednesday and Thursday of last week.

Mrs. Jerry Driscoll went to Hornellsville Thursday, called there by the serious illness of her daughter, Mrs. Thos. Tolan.

Mrs. R. L. Carter started for New York Monday morning, where she meets her husband who is employed there as machinist.

Mr. and Mrs. W. C. Wisman and Mr. and Mrs. J. Brainard of Gainesville are guests of the family of J. W. Richardson this week.

Mrs. W. H. Barnum and daughter, Mrs. Harris of Canaseraga, were guests at the home of R. Hardy and other friends this week.

Rev. H. D. Bacon remained in town several days after the Harvest Home, at which he spoke, and made the NEWS force a pleasant call.

Mrs. T. C. Kreiner and children, Charles and Klea, of Bolivar, were guests of Mr. and Mrs. J. H. Backus from Thursday until Sunday.

Miss Maggie Donnelly met her aunt, Miss Margaret McPeck, at Hornellsville Sunday, as she returned from a few weeks visit with Buffalo relatives.

George N. Martin and family of Alfred and Mrs. W. C. Jayne and two sons of Webster, N. Y., were guests at the home of F. E. Martin the first of the week.

Mrs. Elizabeth Knox and son Earl, Mr. and Mrs. Wm. Engle and Mr. and Mrs. Leslie Engle of Wellsville and Miss Parepps R. Knox of New York were visitors at J. C. Greene's Sunday.

Mr. and Mrs. F. P. Cook of Calcutta, W. Va., have been visiting at Chautauqua and in Andover the last two weeks. They are this week with friends at Alfred Station and Hornellsville.

At the Sanitarium.

Rev. V. L. Eggleston preached in the Belmont Baptist church last Sunday for Rev. Fred Berry, who is moving his family to Belmont.

Dr. J. E. Walker will be at The Allegany Sanitarium for consultation. All who wish to consult Dr. Walker will find him at The Allegany Sanitarium, Sept. 2d. at 1:30 p. m.

Rev. V. L. Eggleston was in Alfred last Friday.

Mrs. V. L. Eggleston was called to Belmont last Monday on business.

Allegany Sanitarium will soon close a successful year.

WANTED—A TRUSTWORTHY GENTLEMAN or lady in each county to manage business for an old established house of solid financial standing. A straight, bona fide weekly salary of $18.00 paid by check each Wednesday with all expenses direct from headquarters. Money advanced for expenses. Manager, 340 Caxton Bldg., Chicago. 10dec

WANTED—5 YOUNG MEN from Allegany County at once to prepare for positions in the Government Service—Railway Mail Clerks, Letter Carriers, Custom House and Department Clerks, etc. Apply to Inter-State Corres. Inst., Cedar Rapids, Ia. 30oct

CHURCH NOTICES.

THE PRESBYTERIAN.

Rev. G. M. Janes, Pastor.

Regular preaching service at 10:30 o'clock.

Congregation meeting of all the attendants immediately after the morning service.

Sunday-school at 11:35.

Y. P. S. C. E. at 6 p. m.

Prayer meeting Thursday evening.

The Woman's Missionary Society the second Wednesday of each month.

The Ladies' Aid Society meets every two weeks.

THE METHODIST EPISCOPAL.

Rev. S. D. Pickett, Pastor.

The subject of the Sunday morning sermon will be, "The Law of Christian Conscience."

At the union service in the evening, Prof. Forest Cheney will deliver a lecture on "Beauty as a moral influence."

Topic for Epworth League, "Communion and Transformation." Text words, Commune or Communion. Leader, Leon Cook.

BLESSED SACRAMENT CHURCH.

Rev. E. J. Rengel, Rector.

There will be no masses this week as Father Rengel is attending the Annual Retreat of the clergy of the Diocese at Niagara University.

The masses on Sunday will be at 8 and 10:30 o'clock. Vespers and Benediction at 7:30 p. m.

The funeral of the late Henry Garvin was held from the Blessed Sacrament church Monday morning at 10 o'clock.

THE BAPTIST.

Rev. Charles H. Harrington, Pastor.

Sermon subject Sunday morning, "Making the most of life"—a sermon for the "now."

Union services in the evening at the M. E. church.

C. E. meeting at 6:30 o'clock. Subject, "Communion and Transformation," Leader, Mrs. F. Ingraham.

Prayer meeting on Thursday evening at usual hour. All are invited to attend.

Do not forget the Bible-school Sunday at 12 m. Baraca class for men only. All men are invited.

Labor Day Celebration at Hornellsville.

Fare and one-third rate on all regular trains via Erie Railroad, good going Sept. 1st and for return on or before Sept. 2d. Immense Labor Day parade, Celebration of the Dedication of Odd Fellows Monument and Review of the Hornellsville Fire Department. The following program will take place at the Fair Grounds: Exhibition of Life Saving Corps, Automobile Races, Bicycle Races, Horse Races, Foot Races, Hose Races and other athletic sports. Don't miss it. A day's social enjoymeat for all. For further particulars call on Erie agents.

Low Round Trip Rates to California via Erie Railroad.

Account of National Wholesale Druggists' Association to San Francisco or Los Angeles and return, tickets on sale Sept. 28th, 29th and 30th, good returning on or before Nov. 15th, 1902. For full particulars, including rates, stop-overs, time tables, etc., call on Erie agents, or address H. T. Jaeger, General Agent Passenger Department, Erie Railroad, 309 Main St., Buffalo, N. Y. 24sep

Soldiers' Day, Dragoons' Reunion and Excursion to Portage.

On Thursday, Aug. 28th, the First New York Dragoons and all other old soldiers will have a glorious reunion day at Portage, the largest gathering since the return of the "Boys in Blue." Two bands and drum corps. Col. Thorp is expected. G. A. Gearhart will deliver the main address. Jas. H. Agen, Dept. Commander, G. A. R., and Major U. K. Leach will be present and speak. Male quartet will sing army songs. Renew old battle field associations. Erie Railroad excursion will leave Andover at 8:27 o'clock. Fare, round trip, only 75 cents. 27aug.

WANTED, At Swink's Hotel a girl for general housework.

Notice.

All those having accounts with Mrs. Mourhess will please call and settle before September 1st, as she needs the money before going to the city to buy goods.

Lost, on the road between Rollins' and Macauley's, Monday morning, a gentleman's shoe. Leave it at this office.

Ordinar household accidents have no terrors when there's a bottle of Dr. Thomas' Electric Oil in the medicine chest. Heals burns, cuts, bruises, sprains. Instant relief.

LUNCHES AT ALL HOURS.

JAMES CANNON,

North Main Street, Andover

FOR A FEW DAYS

I will sell

6¾ oz. bottle Sewing Machine Oil 15c

3 lbs. choice California Peaches 25c

Currants, not gritty, per lb. 10c

Fine grade Apricots " " 13c

7 cakes Target soap (12 oz.) 25c

2 packages Borazine 25c

Fine sample Toilet Soap free

A. A. Mc CARN,

Chestnut Street, Andover, N. Y.

New Potatoes
New Cabbage
Cucumbers
and
Peaches
Galore

JOHN TRAINOR,

ANDOVER, N. Y.

TELEPHONE CONNECTIONS

Short Talks On Advertising

By Charles Austin Bates.

No. 12.

A great many merchants cut down their advertising in the Summer. Some even stop it altogether.

In everyday life, when a thing is hard to do, it only calls forth greater effort. If the laborer can't move the stone, he gets a crowbar and a block of wood. He makes a lever—and the stone moves. If the crowbar isn't long enough he gets something longer. He doesn't give up—because the stone has got to be moved.

Same way in business. Trade is a stone. The funny thing is that the lighter it gets the harder it is to move. It can be moved, though. You may have to have the lever lengthened. Certainly you ought not to shorten it. The best business lever is advertising—newspaper advertising is the longest lever and the quickest to move trade.

"The best business lever is advertising."

Dull times are the times to put forth the greatest effort and the most money. People don't usually ask for what they have already. Advertising is simply asking for trade. When the store is full every day, cut down your space. When trade is slack increase your space. Don't expect that you will get a big trade in dull times, but keep count and you will find that the advertising is profitable. Profitable right at the time and enormously profitable after awhile. The very fact that only a few merchants are wise enough to advertise in dull seasons makes it all the more profitable for those who do. You are there when others are not. It gives you greater prominence. It will make your advertising in busy times much more effective.

Common sense has a great deal to do with advertising. Think about it from a common-sense standpoint. It may take some "nerve" to pay out money for newspaper space when the business isn't paying expenses, but it will pay.

"You are there when others are not."

More than half the business houses in the country would be ahead if they could shut up for three months in the Summer. But they don't do it.

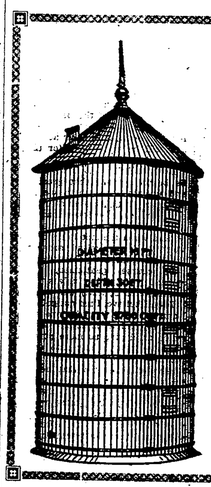
Why?

Simply because they can't afford to. People would forget them.

Same way in advertising.

Think about it.

Copyright, Charles Austin Bates, New York.



Build a Silo.

If you are going to build a silo, call on or write N. Perkins. He sells the best silo on the market for the money, they are made in both Norway and Southern Pine matched beveled and all ready to set up with paint for outside and cement for inside. These silos are made of good materials, are better and cheaper than a silo can be built in any other way. Get my prices, terms etc, it will be for your interest.

N. Perkins,

Andover, N. Y.

Back at the Old Prices.

Surloin and Porterhouse 15 cents per pound

Round Steaks 12½ cents per pound

Shoulder Steak 10 cents per pound

Plate Pieces 7 cents per pound

Jno. E. Fox.

Telephone Call

A Story Worth Reading

To be in love with a beautiful woman—to have an unscrupulous rival—to live in the shadow of an awful disease which, if developed would make marriage impossible—to lead a Jekyl and Hyde life, impelled to the bad by some mysterious, irresistible force—to go through all this and win in the end makes it worth while to have lived. This is the story unraveled in "Professional Brethren." which will begin in our columns in a few days. It is hardly necessary to say that it is a story worth reading.

Wanted At Once

One Hundred Bicycles Of Any Size Or Make

To enamel, clean or repair. We are better prepared than ever to do first-class work and at prices that will surprise you. Call at once and avoid the rush in the spring.

LEONARD'S BICYCLE HOSPITAL, Wellsville

Manufacturer of Leonard Bicycles. All Kinds of Bicycle Sundries.

THE ANDOVER NEWS.

VOL. XVI., NO. 36. ANDOVER, ALLEGANY COUNTY, N. Y., SEPTEMBER 3, 1902. ONE DOLLAR PER YEAR.

ADAM DAVIDSON & BRO.

TO-DAY.

1 85 WHITE BEDSPREADS full size, good weight, a regular $1.00 quilt—for this week 75c.

1 case extra heavy MARSEILLES QUILTS, large variety of patterns—size 81x90—weights 4 pounds and well worth $1.75—for this sale $1.25.

Remember these are not old, shop-worn trash, but bright new goods bought for our fall trade.

CRASHES.

We have reduced the price on all our CRASHES from 1c. to 2½c. a yard. This will give you a chance to get the best Stevens Twilled Crash for 12½c., which has been 15c. for years. Don't miss the chance for the price will soon be up again.

TOWELS.

25 dozen 18 x 32 HUCK TOWELS—special price 3 for 25c

25 dozen pure white HONEY COMB TOWELS, 15x32, only 5c. each.

DRESS GOODS SALE.

54 pieces DRESS GOODS—sale price ranging from 15c. to 65c. We ask you to examine these.

ADAM DAVIDSON & BRO.

HORNELLSVILLE, N. Y.

STANDARD PATTERNS.

Genius in Advertising.

The advertising pages of the magazines or newspapers are no longer dry reading. They express the genius that's employed in keeping the wares of the producers before the public. Lithographer's art and fertile brains turn in thousands of dollars to the advertiser. The country merchant should take his cue from these. Why not put the same genius at work in preparing an ad as one puts in window dressing? Only the passer by sees the window. But thru the window of a fetching ad the advertiser brings all the readers to an inspection of his goods. The open window of advertising has let in the light of financial gain to the darkened room of many a slow coach merchant. Genius thus displayed is sure of gains. The live train expresses itself in the ad, and the home paper reaches the people whose purse the merchant would draw from. Genius is power in advertising. The fruit is yours for the plucking.

Letter to John Trainor.

ANDOVER, N. Y.

Dear Sir: Perhaps you are going to paint your house, and don't believe in Devoe. We'll make you an offer:

Paint half your house lead and oil; the other half Devoe lead and zinc.

In three years the lead and oil half will be hungry for paint; the Devoe half will turn water as well as when new.

If not, our agent will stand by this: "If you have any fault to find with this paint, either now in the painting or hereafter in the wear, tell your dealer about it.

"We authorize him to do what is right at our expense."

Devoe lead and zinc holds color better than lead; turns water twice as long. Yours truly,

39 F. W. DEVOE & CO.

P. S.—E. J. Atwood, Andover, sells our paint.

If you drink coffee why not drink good coffee? Of course that means Heart's Delight.

Five Popular Andover Young People Wed.

BETTINGER—WOOD.

On Wednesday evening of last week, Aug. 27th, at 8 o'clock, at the residence of the bride's mother, on the corner of First street and Maple avenue, by Rev. G. M. Janes, Mr. Frederick I. Bellinger of Shortville and Miss M. Margaret Wood.

COLEMAN—MOSHER.

Married, Thursday evening, Aug. 28th, 1902, at Independence, by Rev. J. Kenyon, at his residence, Mr. Luther G. Coleman and Miss Margaret E. Mosher, both of Andover.

Saturday evening, about twenty-five of the friends of the bridal party gave them a reception at the home of the groom's parents, Mr. and Mrs. H. C. Coleman. Refreshments were served and a good time enjoyed. Mr. and Mrs. Coleman will make Alfred their future home, after a time, where Mr. Coleman is employed in the Machine shop of Rogers & Hemphill.

PHILLIPS—CANNON.

The marriage of the Hon. Jesse Snyder Phillips and Miss Mary Thresa Cannon was celebrated at high noon to-day (Wednesday.) The ceremony was performed by the Reverend Edward J. Rengel at the Rectory. The bridal couple entered on the strains of the wedding march played by Mr. Frank Cannon. The bride was unattended and wore white silk crepe du chene beautifully embroidered. Only the relatives and members of the choir were present. A wedding breakfast followed at the comfortable home of the bride's mother.

The happy couple left on train 18 this afternoon for Baltimore and Washington. They will be "at home" to their friends after Oct. 3. The Editors of the NEWS extend congratulations to the Honorable gentleman.

Reflections.

To the Editors of the ANDOVER NEWS:

While reading the dear home paper I found several articles for which I could but give a hearty applaud.

First, the subject taken up by Quien Sabe in a previous editorial by "First Whooper" in the last edition. God bless the Sabe and Whooper, and a good shaking up of the transgressors that they may profit thereby.

Secondly, "Getting out of the rut." In speaking of the Grangers of which I know but very little except thru the reports of different organizations in this country. They were organized in this city several years ago with a large membership and has greatly increased. It has a large store and one of great enterprise. It seems to be the leading store of this city. A Grange in Andover, why not, with the existing amount of intelligence back of it. How can it fail to be beneficial? A little more push and lots of less pull is what Andover needs.

Thirdly, the Industrial Edition, which is to appear in your paper Sept. 10th. We read a great deal about prosperous times. Who I ask are enjoying the prosperity? Isn't it those of abundance who are standing with their hands behind them, perfectly unconcerned because the wave of good luck happened to float their way, and they will keep in readiness to place their heel on every resolution that dare pass the lips of any conscientious citizen who is not all wrapped up in self, but wishes to see the prosperity of other as well? All are liable to reverses sufficient to bring them face to face with their own resources. God is no respecter of persons, therefore does it not behoove us as loyal citizens to hold up hands and feet, ah, evermore go deep down into our pockets, which will mean to return more than doubled, and have some manufacturing enterprise come to our town, that all who are self-supporting will have employment without being, as it were, driven from their homes as exiles into strange places, an object of laughter to one's enemies and a cause of disgrace to one's kindred? We beseech you again, give them employment that they may enjoy the real comfort of home at least.

WHOOPER WOMAN No. 2.

Veiling of all kinds at Mrs. Mourhess'.

"They Were on Their Honey Moon."

Over 500 Andover people gathered at the Erie station this afternoon in time for train No. 18 as an escort to Hon. Jesse S. Phillips and his bonnie bride as they were starting on their wedding trip. The "boys" had improvised a "band" for the occasion with Colonel Bundy as bandmaster. With bell bedecked horses the "band" was driven to the Cannon residence promptly at 4:30, and accompanied the honorable gentleman with his estimable wife to the station. Circulars with a half-tone picture of Mr. Phillips printed thereon had been prepared. Above the picture was the words "Just Married!" and below it "Our Jesse," with a little word to the "Kind Passengers" stating that "We cannot go with him, please see that he has a good time." These circulars were thoroly distributed to both passengers and trainmen. Altho only a good-natured joke in itself, these demonstrations tell their own story of the love and esteem this popular young couple enjoy in their own home town.

A meeting of the Business Men's Association is called to-morrow (Thursday) evening, at 8 o'clock, in Village Hall, to consider a proposition from A. D. Marsh to locate a manufactory in Andover.

Low Round Trip Rates to California via Erie Railroad.

Account of National Wholesale Druggists' Association to San Francisco or Los Angeles and return, tickets on sale Sept. 28th, 29th and 30th, good returning on or before Nov. 15th, 1902. For full particulars, including rates, stop overs, time tables, etc., call on Erie agents, or address H. T. Jaeger, General Agent Passenger Department, Erie Railroad, 309 Main St., Buffalo, N. Y. 24sep

When folks are very tired,
And their nerves are strung up tight,
There is nothing which will quiet,
Like delicious Heart's Delight.

INDUSTRIAL EDITION.

The issue of this paper for Sept. 10th, will be an industrial number. All are requested to hand to us a list of names they wish the paper sent to as early as convenient, and they will be mailed by us to any and all who wish, free of charge. Please do not consider this an invitation for some one else to hand in names, it applies to you, each one of you, personally. We are in hopes of issuing 5,000 papers on that date, and shall depend upon interested Andover people to furnish us at least one-half that number of names. Every one can give the name and address of some parties to whom it might be possible to induce to locate in Andover, and if it is only some relative or friend you send the paper to, they may have friends into whose hands the paper will fall, that are looking for a good location to establish some manufacturing enterprise.

Advertisers who desire extra space in this issue must give us at least one week's notice.

OLD HOME WEEK.

A Pleasing Custom that is Becoming Popular in Inland Towns.

Down in Oneida county, recently, they celebrated "Old Home Week." During the week each village celebrated in its own chosen way. Invitations by the residenters were sent to all who once lived or made their home there, and they were asked to come and share in the festivities. One town had a log cabin, old fire place, spinning wheel, etc., and the ladies served old-fashioned dinners each day at a nominal price. The following Sunday all the preachers were expected to preach sermons to the home comers. It's a novel idea. Why not try it in Allegany county? Hundreds of her sons have left for city life. How gladly many of them would come home to such a celebration with the "old folks," and old friends renewing youth, bringing with them new ideas, giving a nectar to life that adds much to its pleasure. By all means let us have an "Old Home Week." Get the boys and girls back home, and make life sweeter and better for them and ourselves.

Wm. Stout.

Wm. Stout, after but a few hours illness, died at the home of his son, Merville, at Fulmer Valley, Saturday, Aug. 30th, aged 77 years. Funeral services were held at the house Tuesday, conducted by Rev. W. L. Burdick of Independence, and his remains were interred in the cemetery at Fulmer Valley.

Opening Social.

Next Tuesday evening, Sept. 9th, the I. O. O. F. fraternity have arranged to give an Opening Social, to which all members of the order are invited. Good stories, good time. First degree.

H. B. HANN, N. G.

J. H. BACKUS, Secretary.

For glasses that relieve eye strain, and cure your headache, consult Dr. Richmond at Swink's Hotel, Andover, Tuesday, September 9th. Satisfaction guaranteed.

Girls wanted to learn Silk Weaving Apply at once. Liberty Silk Company, Hornellsville, N. Y. 3sep24

SECOND HAND SCHOOL BOOKS.

We have a large line of School Books slightly used and in GOOD CONDITION which we are closing out at reduced price.

First Come First Served.

An immense line of TABLETS, PENCILS, and School Supplies.

C. J. VARS, Ph. G.

Corner Main and Greenwood Streets.

Can't save you a house and lot on one bar of soap, but you will soon be in your own home if you buy your groceries of us.

H. H. WILLIAMS.

ANDOVER, N. Y.

CANNONS' STORE NEWS.

The Final Windup of Summer Stocks.

The half-price Sale is accomplishing just what we wanted it to—another week and the last of the summer goods will be gone. The sale includes everything in summer wearables for men, women and children. Just wuat you want is here perhaps to-day, to-morrow it may be gone. Just a hint.

Some New Things.

New Satin Tafteta Ribbons for neckwear. Mories too in all the proper shades.

New Buttons including the large and small ones to match the waist trimmings.

Nice new line of Dress Trimmings, chifton appliques in both white and black.

Silkolines in white and colored backgrounds of entirely new desigus.

New line of Ladies' Belts in both silks and leather.

Chattelaine Bags in great variety. The best values ever.

All wool Waisting Flannels in the newest shades. 25c a yard.

Another lot of Waist Materials in pretty stripes 15c a yard.

A new line of dainty Muslin Underwear, Corset Covers, Night Gowns, in styles that are new—prices that are pleasing too.

Lion Brand Yarns.

If you want the best Shetland Floss made, buy the Lion Brand. It costs no more and is a good deal better than most other brands. Here in all the leading colors.

Men's Working Shoes.

A line that's right in every particular—wear, fit price. The Kaisir at $2.25, the Chancellor at $2.50, Cyclops at $2.75 are favorites every one. The kinds at $1.50 and $1.75 are wearers too. See the line.

MEN'S CLOTHING.

The new Hickey Freeman Tailor-made Suits for Fall are here. They open up great. Such style in cut and finish, such richness in weaves and colorings. You must see the line to appreciate it all. New lines of Hats too. The Derbies and soft shapes that are to be worn this fall and winter.